

ECCENTRIC - Enhancing Circularity in the Adriatic Area

Promotes sustainable economic development in maritime and coastal sectors in the Adriatic region.



How: Collaboration between SMEs and research institutions. We support the "twin transition," combining digital and green innovation to develop new market and society oriented solutions.

Goal: the shift toward circular economy by enhancing the competitiveness of SMEs and fostering technological and entrepreneurial solutions that address both environmental and market challenges.

Key outcome: 3 Strategic Roadmaps (one map per each thematic sector) as tools to shared vision for the future development of each sector:

Marine Energy

Safety and Surveillance

Infrastructure

Marine Energy roadmap: To assess current trends in the Blue Economy Sector we surveyed 75 SMEs, industry associations, agencies, research bodies, and policymakers that are actively involved in the **Marine Energy, Safety&Surveillance and Infrastructure sectors. Based on their feedback we have developed the roadmap.**

1

Interviews with SMEs and stakeholders aimed at identifying needs and barriers to development

2

Analysis of technological and economic trends conducted through a review of emerging technologies

3

Organization of seminars and workshops designed to validate preliminary findings and co-design future actions

ECCENTRIC participants

Italian Stakeholders

- Companies
- Universities / Research Centers
- Public Bodies and Agencies
- Associations / Chamber of Commerce
- NGOs / Foundations / Non-Profit
- Incubators / Cluste / HUBs
- Technical Training and ITS



Croatian Stakeholders



Interreg



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Italy - Croatia

ECCENTRIC



Abruzzo



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BLUE MARINE ENERGY ROADMAP



Technologies



Business Models



Investments

MARINE ENERGY Strategic Development Roadmap



- Increase in regasification capacity.
- Promotion of EU-funded pilot projects on floating offshore wind technologies; support for demonstrators in real marine environments.
- Cross-border networks between SMEs, research centers, and testing facilities; joint platforms focused on composite materials and lightweight blades.
- Modular textile blades by ACT Blade; digital twin and AI tools; sensors for monitoring; lightweight and recyclable technologies.
- Streamlining of certification procedures for non-conventional materials; incentives for innovative technologies in public tenders.
- Pilot projects in the Adriatic Sea; first-mover positioning in the floating wind market in Southern Europe.
- Installation of a 1 MW marine energy system, in collaboration with local authorities and energy companies.

- Diversification of LNG imports from various countries to strengthen national energy independence.
- Optimization of energy systems.
- Energy storage and adaptive controls for local energy distribution, in collaboration with the EU and academic institutions.
- Development of regional supply chains for blade manufacturing, installation, and maintenance.
- Automation of blade production and maintenance; integration of structural health monitoring sensors.
- Growth of the blue economy through regional manufacturing hubs; participation in international consortia.
- Development of innovative business models such as “blade-as-a-service” or leasing.
- Integration of sustainability criteria in design (carbon footprint, recyclability).

- Strategic partnerships with research institutions and companies for the development of innovative and sustainable solutions.
- Scaling up to 5 MW, integration with renewable sources and AI, in collaboration with international organizations.
- Integration into circular economy models for marine energy; creation of a European certification framework.
- Fully recyclable blades, bio-based composite materials, smart coatings, and AI for autonomous monitoring.
- Technological leadership in next-generation floating wind farms; access to markets with strict environmental standards.



Technologies



Business Models

Subsector	Technologies	Short/Mid term trends	Future Vision
Offshore Wind Energy	Floating wind platforms, next-generation turbines, mooring systems.	Expansion of floating offshore wind farms in deep waters.	Development of large-scale floating wind farms, integrating AI-driven efficiency monitoring, turbine placement and storage and transmission solutions.
Marine Solar Energy	Flexible solar panels, floating platforms, anchoring systems; Corrosion-resistant PV materials, AI-driven efficiency optimization.	Expansion of hybrid solar-wind platforms for consistent renewable energy output; Enhanced durability of floating solar panels to withstand marine conditions.	Large-scale deployment of marine solar farms integrated with offshore wind and energy storage; Integration of AI-based predictive maintenance and automated cleaning systems.
Offshore Hydrogen Production	Electrolysis units, hydrogen storage, subsea pipelines; Floating storage, hydrogen bunkering infrastructure.	Increased investment in offshore hydrogen hubs, leveraging multiple renewable sources; Testing of liquid hydrogen and ammonia as carriers for long-distance transport.	Development of offshore ammonia/methanol production for easier hydrogen transport; Deployment of hydrogen-powered vessels and fueling stations in offshore locations.
Wave and Ocean Energy	Oscillating water column, point absorber buoys, overtopping devices; Wave-driven pumps, pressure differential systems.	Research into hybrid wave-wind solutions and small-scale applications; Integration of wave-powered desalination with offshore renewable grids.	Development of hybrid offshore energy farms integrating wind, waves, and solar power; Full-scale deployment of autonomous wave-powered desalination plants.



Investments

Key Partners: Strong collaboration between public and private sectors: governments, energy companies, tech suppliers.

Key Activities: Continuous investment in R&D, performance monitoring, specialized maintenance.

Value Propositions: Renewable energy production, CO₂ reduction, energy security, positive impact.

Customer Relationships: Long-term contracts, public education and awareness, operational transparency.

Customer Segments: Utilities, governments, industries, local communities interested in sustainability.

Key Resources: Advanced technologies, skilled human capital, access to public and private funding.

Channels: Sales through utilities, partnerships, use of media and digital channels for communication and advocacy.

Public - EU	Public - National/Regional	Private
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- EMFAF
- HORIZON EUROPE
- CEF-Energy
- Sustainable Blue Economy Partnership

These instruments support innovation in emerging Blue Economy sectors, such as renewable energy and technological research. Between 2018 and 2023, investments in the Blue Economy tripled, exceeding €13 billion, with most deals occurring within the EU. A significant share of capital also comes from non-EU investors, highlighting the global appeal of EU-backed marine innovation.

At national and regional level, the marine energy sector is supported by targeted grants, co-investment programmes and innovation infrastructures such as incubators and pilot hubs. The marine energy sector benefits from national programmes, including PNRR – SEARES (Italy) ZD2P/ZD3P - HBOR - CoE MARBLE (Croatia). To fully realise the sector’s potential, greater alignment with EU strategies and greater integration of private capital are needed. Strengthening synergies between public initiatives and market-driven investments will be key to increase impact and foster sustainable growth.

Private investments are limited, especially for early-stage SMEs. To address this, a growing network of private investors—venture capital, business angels, and private equity—supports startups through funding rounds and strategic guidance. Most deals involve mergers and acquisitions (38%), followed by early-stage equity (34%) and growth equity (11%), while late-stage investments remain scarce, indicating a young market. Many of that are interested on sustainable marine resource use and innovation for ocean health.