

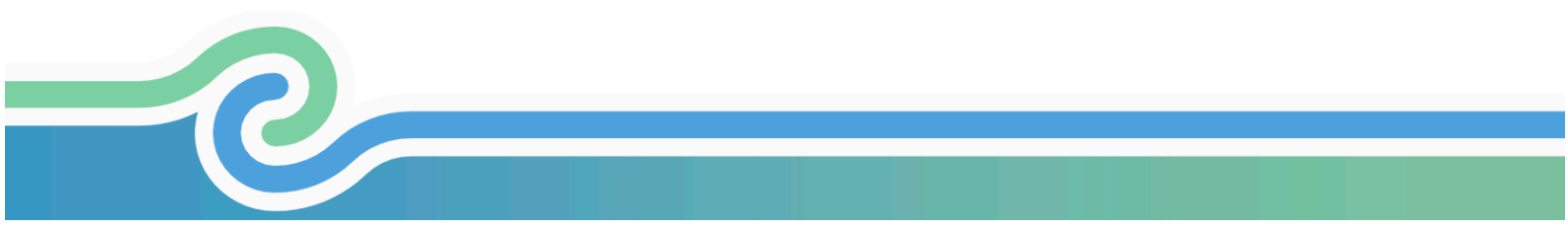


WP 2 Innovative and transformative changes in SMEs and Blue Economy sea jobs

A 2.4 Info days and exchanges on innovative services for nautical sector and linked services SMEs

D2.4.1 Info days package for nautical sector and linked services SMES – First Info Day

Version 19 sept 2025



Interreg



Co-funded by
the European Union



Italy – Croatia



*Edited by Franca Sangiorgio and Alberto Basset
PP5 – University of Salento*



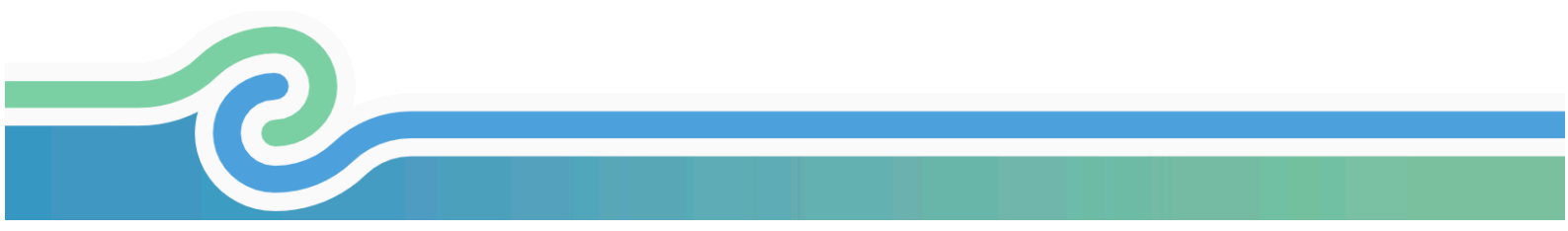
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1. Introductory summary

As part of the project's outreach and capacity-building strategy, a first dedicated Info Day package was developed and implemented to engage Small and Medium Enterprises (SMEs) operating in the nautical sector and its related service industries. This event aimed to raise awareness about project objectives, funding opportunities, innovation trends, and cross-border cooperation potential within the blue economy framework.

The Info Day served as a platform for knowledge exchange, networking, and stakeholder engagement, fostering synergies among maritime businesses, service providers, institutional actors, and innovation facilitators. By addressing specific sectoral challenges and opportunities, the initiative contributed to enhancing the competitiveness and sustainability of SMEs in the targeted regions.



2. Event description

Date: 22th May 2025

Three Adriatic locations:

- Zadar, Centar za kreativnu industriju, Croatia
- Ancona, Tipicità in Blu, Sala Polifunzionale, Dip. Ingegneria IT
- Monfalcone, City Council Hall, Italy

The first Info Day dedicated to SMEs in the nautical sector and related services was successfully held as part of the project's stakeholder engagement and innovation support actions. The event brought together experts, entrepreneurs, and institutional representatives to explore strategic themes central to the sustainable growth and competitiveness of the sector. It took place in Zadar HR and online on 22th May 2025.

The involved partners for this Info Day were:

the PP5 as coordinator of the Info Day, the PP6 as responsible of location and experts, the LP, PP2 and PP4 for the identification of additional experts.

During the Info Day the Italian SMEs attended online, interpretation services (Italian-Croatian and Croatian-Italian) were provided from Zadra Nova.

The topics presented and discussed during this event were about the *Innovative services for SMEs in the nautical sector, digital tools, and competitiveness strategies*.

Institutional representatives took part in the Info Day.

Live from Ancona:

Councillor for Youth Policies – Municipality of Ancona

Polo Tecnologico Alto Adriatico

Live from Monfalcone:

Mayor of Monfalcone

President Confartigianato Gorizia

The SMEs who participated to this Info Day were: 9 online from Italy and 4 in person in Zadra Nova.

The agenda of this Info Day featured several presentations on the following topic: ***New Routes for Nautical SMEs – Sustainability, Technological Innovation, Transition***

5.0, and ESG in the Nautical Sector: A Possible Intersection? organised in different sessions:

- *Innovative Services for SMEs in the Nautical Sector*
- *Digital and Green Tools for Competitiveness*
- *Round Table Discussion*
- *Cross-Fertilization Session – Matchmaking and Collaborative Innovation in Nautics*
- *Special event in Ancona during Tipicità in Blu for graduates and innovative start-ups and SMEs.*

This special event focused on graduates, innovative start-ups, and SMEs, aimed at fostering connections between emerging talent and entrepreneurial initiatives in the blue economy.

Sustainability Goal 2025: Transition 5.0, ESG and Circular Economy in the Nautical Sector !!

Thursday, May 22, 2025 – 3 Adriatic Locations

Zadar, Centar za kreativnu industriju, Put Murvice 3A, Croazia

Ancona, Tipicità in Blu, Sala Polifunzionale dipartimento ingegneria UNIVPM
Monfalcone, City Council Hall, Piazza della Repubblica 8



To support dissemination and further knowledge sharing, the presentations (PPT slides) are reported and the full recording of the event is attached.

3. Agenda

The event agenda, including the list of speakers and the topics presented, is provided below.




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Italy – Croatia



BLUESLINKS

Agenda - 1st INFODAY – Nautical Sector -22.05.2025, Zadar and on line

New Routes for Nautical SMEs – Sustainability, Technological Innovation, Transition 5.0, and ESG in the Nautical Sector: A Possible Intersection?

09:30 - 10:30 | Session 1 – Innovative Services for SMEs in the Nautical Sector

- Introduction to innovative business and financial plans for SME growth
- Access to available capital and funding opportunities
- Success stories and expert testimonials

Diego Santaliana – Upper Adriatic Technology Hub Andrea Galvani SCPA – live from ANCONA
Opportunities for SME development offered by the Knowledge Innovation Communities programme
 Sara Antomarioni - Assistant Professor DIISM - Marche Polytechnic University – live from ANCONA
Sustainability in the Blue Economy and Innovation in Port Logistics
 Speaker by Zadra Nova – live from ZADAR
Transition 4.0

10:30 - 12:00 | Session 2: Digital and Green Tools for Competitiveness

- Implementation of booking systems and CRM software
- Digital marketing strategies and social media for the nautical sector
- Success stories and testimonials

Lucio Marquardt – Nautical Manager, Confartigianato Gorizia – live from Monfalcone
End-of-life management for fiberglass boats
 Odilo Simonit – CEO, Alto Adriatico Custom – live from Monfalcone
Wooden boats – between tradition and innovation
 Fabio Bignolini – CEO, Northern Light Srl – live from Monfalcone
Circular economy for composite materials
 Architect Claudia Ciccotti Giammaria – Director, Yacht Design Master's Programme, ISIA Pescara – live from Ancona
Young professionals envisioning the boat of the future
 Marco Asquini – Innovator and Business Developer – live from Ancona
Digital VHF for the nautical business community
 Alessandro Demogrossi – Director La Marina Dorica – live from Ancona
The Experience of Marina Dorica in Ancona: Sustainability and Innovation

12:00 – 13:00 | Round Table Discussion
 Open discussion among experts, businesses and stakeholders
 Q&A and networking opportunities



6

Call to action: How to access BLUESLINKS services

Overview of funding opportunities in Italy and Croatia supporting green and digital transitions in SME

Moderator: Tipicità in Blu

13:00 – 14:00 | Networking Aperitif

- Informal networking between participants and speakers

14:00 – 18:00 | Cross-Fertilization Session – Matchmaking and Collaborative Innovation in Nautics

Matchmaking between SMEs, start-ups and young professionals

- Exchange of needs, challenges and cooperation ideas
- Pre-registration possible for one-on-one sessions with experts and access to the platform

Special event in Ancona, during Tipicità in Blu:

- Launch of the Nautical Hackathon (in parallel with the event)
For graduates and innovative start-ups
SMEs can join both the opening and closing sessions (scheduled for 5:00 PM on May 23 via online platform)



4. List of presentations

Below is a list of the speakers' presentations, available in full in the following pages.

	<p>Diego Santaliana</p>		<p>Marco Asquini</p>
	<p>Sara Antomarioni</p>		<p>Alessandro Demogrossi</p>
	<p>S. Brelčić Valčić</p>		
	<p>Fabio Bignolini</p>		

5. Diego Santaliana – Upper Adriatic Technology Hub Andrea Galvani SCPA – live
from ANCONA

*Opportunities for SME development offered by the Knowledge Innovation
Communities programme*

OPPORTUNITA' PER LO SVILUPPO DELLE PMI

BLUESLINKS

POLO TECNOLOGICO ALTO ADRIATICO

InfoDay 22° may 2025 – Zara, Ancona, Monfalcone

www.italy-croatia.eu



BACKGROUND



Priorità di programma 1. Crescita sostenibile nella Blue Economy

Obiettivo specifico 1.2. Sviluppare competenze per la specializzazione intelligente, la transizione industriale e l'imprenditoria

Durata 30 mesi – Data di inizio: 01.04.2024 Data di fine: 30.09.2026

Official title Acronimo : BLUESLINKS
Titolo: Blue Economy New Skills

Budget 1,702,334.70 €

ERDF 1,361,867.75 €

PROJECT PARTNERS

OBIETTIVO GENERALE

Promuovere processi di **innovazione e specializzazione intelligente nei settori della Blue Economy** con azioni rivolte a migliorare l'innovazione nelle imprese, qualificare la forza lavoro e **favorire l'incontro tra domanda/offerta tra PMI e persone in cerca di lavoro nella Blue Economy** attraverso:

- creazione di una rete "Innovation Hub Network" nei settori della Blue Economy e dei lavori marittimi;
- azioni di indagine e analisi dei fabbisogni delle PMI della BE,
- scambio di buone pratiche ed esperienze innovative, focus groups;
- servizio di informazione e servizi per il trasferimento di conoscenze rivolto ai diversi settori della BE (Acquacoltura, piccola pesca, pescaturismo, nautico ecc.);
- azioni di match-making tra PMI e laureati/start-up (attraverso eventi, hackathons - career days),
- azioni di disseminazione e comunicazione rivolti alle giovani generazioni, scuole ecc.



PARTNERS

- LP DELTA 2000 (IT)
- **PP 2 Polo Tecnologico Alto Adriatico**
- PP3 Confcooperative Unione Regionale Veneto (IT)
- PP4 FLAG COSTA DEI TRABOCCHI società consortile a responsabilità limitata (IT)
- PP5 UNISALENTO, Università del Salento-Dipartimento di Scienze e Tecnologie Biologiche ed Ambientali
- PP6 Agenzia di sviluppo Contea Zadar ZADRA NOVA (HR)
- PP7 Associazione per conservazione della natura e dell'ambiente e lo sviluppo sostenibile ARGONAUTA (HR)
- PP8 Università di Dubrovnik (HR)



PARTNERSHIP & MAPPA





AZIONI

WP 1 - CREAZIONE DI UNA RETE INNOVATION HUB S3 NEI
SETTORI DELLA BLUE ECONOMY E DEI LAVORI LEGATI AL MARE

WP 2 - CAMBIAMENTI INNOVATIVI E TRASFORMAZIONI NELLE PMI
E NEI LAVORI MARITTIMI DELLA BLUE ECONOMY

WP 3 -MATCH MAKING TRA PMI E LAUREATI/START-UP



SETTORI TRADIZIONALI

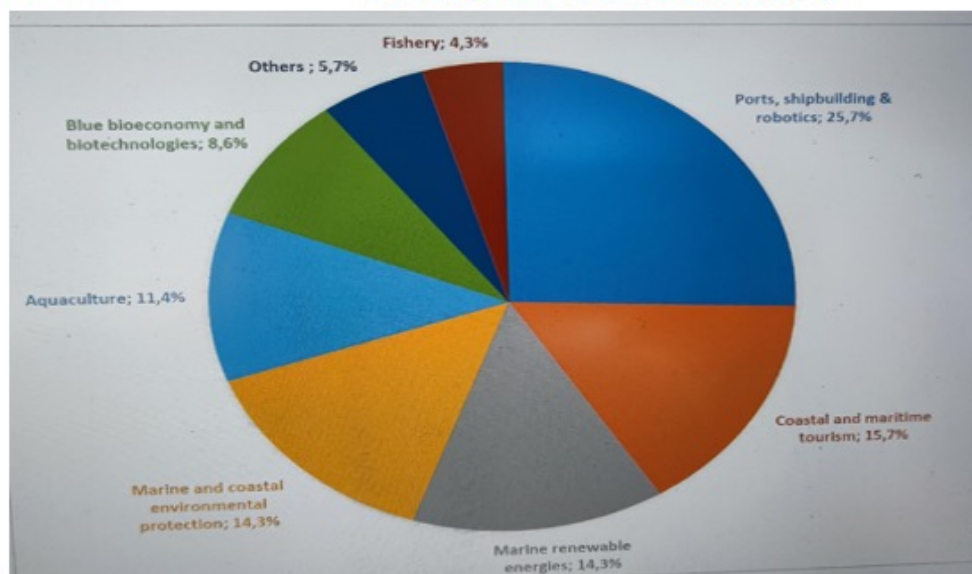
MARINE LIVING RESOURCES	<ul style="list-style-type: none">• Primary production• Processing of fish products• Distribution of fish products• Aquaculture
MARINE NON-LIVING RESOURCES	<ul style="list-style-type: none">• Oil and gas• Other minerals• Support activities
MARINE RENEWABLE ENERGY	<ul style="list-style-type: none">• Offshore wind energy• Solar photovoltaic energy• Wave energy
PORT ACTIVITIES	<ul style="list-style-type: none">• Cargo and warehousing• Port and water projects
SHIPBUILDING AND REPAIR	<ul style="list-style-type: none">• Shipbuilding• Equipment and machinery
MARITIME TRANSPORT	<ul style="list-style-type: none">• Passenger transport• Freight transport• Services for transport
COASTAL TOURISM	<ul style="list-style-type: none">• Accommodation• Transport• Other expenditure



SETTORI EMERGENTI

MARINE RENEWABLE ENERGY	<ul style="list-style-type: none">• Ocean energy• Floating wind energy• Floating solar photovoltaic energy• Offshore renewables• Wave energy
BLUE BIOTECHNOLOGY	<ul style="list-style-type: none">• Algae sector
DESALINATION	<ul style="list-style-type: none">• Water supply technology
MARITIME DEFENCE, SECURITY AND SURVEILLANCE	<ul style="list-style-type: none">• Military and civilian use
RESEARCH AND INFRASTRUCTURE	<ul style="list-style-type: none">• Submarine cables• Robotics

PANORAMA ADRIATICO



KIC WATER, MARINE, MARITIME

Le KIC (Comunità della Conoscenza e dell'Innovazione) sono reti europee focalizzate su sfide specifiche e rappresentano lo strumento operativo principale dell'Istituto Europeo di Innovazione e Tecnologia (EIT), istituito dall'UE nel 2008 per promuovere strategie di innovazione nei vari settori.

Le KIC includono enti che costituiscono il "triangolo della conoscenza/triangolo dell'innovazione".

Ogni KIC è organizzata attorno a una sede centrale con specifici hub regionali che favoriscono l'interazione locale all'interno dell'ecosistema dell'innovazione. Italia e Balcani stanno collaborando per un hub/centro di collocazione a Trieste.

Obiettivi:

- Promuovere una crescita economica, sociale e sostenibile
- Sviluppare nuove imprese e prodotti
- Incentivare la formazione specializzata
- Rafforzare l'innovazione e la trasformazione digitale

KIC WATER, MARINE, MARITIME

Il 16 gennaio 2025 è uscito il bando per la KIC Water Marine and Maritime, promosso dall'EIT European Institute of Technology and Innovation, che finanzierà il Consorzio vincitore.

Gli ambiti oggetto del bando riguardano i settori Water, Marine and Maritime.

L' Italia sta partecipando, con circa 20 partner, al Consorzio One Water, guidato dal Portogallo (Uni Lisbona) ed al quale partecipano 50 partner di 15 paesi europei per rispondere al bando (scadenza 17 giugno 2025).

Il consorzio One Water (che assumerà- se vincitore- il ruolo di impresa europea, con i partner che ne diverranno azionisti) sta focalizzando la propria proposta su tre assi principali:

- Accelerazione di Startup e Scaleup (Venture Builder, Blue Fund);
- Technology Transfer sul perimetro europeo: dall'accademia alle imprese;
- Supporto per lo sviluppo di disruptive technologies e di prodotti/servizi innovativi;
- Educazione e formazione: Blue Academies (insieme alle imprese), reskilling & upskilling;

One Water prevede di creare un Venture Builder (sulla base del modello work for equity) ed un "One Water Blue Fund" con l'obiettivo di finanziare start up e scale up sul perimetro europeo relativamente alle tematiche water, marine and maritime.

KIC WATER, MARINE, MARITIME

CO LOCATIONS : La KIC prevede un capofila (Portogallo) e 6 Co -location centers. Uno dei 6 è previsto a TRIESTE.

Trieste, che rappresenta quindi il co -location italiano, ha una responsabilità geografica che copre, oltre all' Italia, anche Slovenia, Croazia, Grecia, Bulgaria e Malta.

Il progetto è sostenuto dalla Regione FVG e da molti partner territoriali. Il coordinatore a livello nazionale è l'OGS.

I partner della KIC sono:

- un numero massimo di 50 come **full members** all'atto di presentazione della proposta. Questi sono anche i componenti dello Steering Committee che guida in questa fase la strategia di preparazione della proposta.
- numero libero di **partner associati** che però non entrano attivamente nella preparazione della proposta ma potranno, a partire, dal secondo anno entrare come core partner insieme ai primi 50.

I 50 full members devono essere metà imprese e metà pubblici (università, enti di ricerca).



NUMERI:

In media, i finanziamenti provenienti dall'UE ammontano a circa 300/400 milioni di euro per KIC, distribuiti su un periodo di 10 anni. A partire dal quinto-sesto anno la KIC deve iniziare a generare entrate- dalla vendita di servizi e presa di beneficio dalle start up finanziate- per arrivare alla completa autonomia finanziaria dopo il decimo anno.

Va ricordato che le KIC non hanno una regola di funzionamento unica e prefissata (come nei bandi europei) ma il loro **processo e budget viene sviluppato nel tempo, da parte dello Steering Committee d'intesa con l'EIT.**

PERCHÉ ADERIRE ALLA KIC**Per sviluppare alleanze industriali sovranazionali per i settori tecnologici relativi a**

Water, Marine and Maritime: la partnership verrà lanciata con 50 core partners e un centinaio circa di partner associati e crescerà a qualche centinaio di attori nei primi anni di vita. Questo garantisce ai partner partecipanti la possibilità di accedere ad un network ampio in termini geografici ma soprattutto diversificato in termini di competenze che potrà essere utilizzato per generare collaborazioni trasversali sia su base geografica che su base di settore.

Per partecipare alla progettazione dei percorsi di alta formazione e training: l'asse tematico dell' education prevede, nella fase di proposta, la progettazione di programmi per dottorati, master ed Academies congiunte accademia-industrie per upskilling e reskilling; queste iniziative prevedono il coinvolgimento transeuropeo dei migliori centri di formazione specialistica. Partecipare in questa fase permette di integrare le offerte formative che le grandi imprese già hanno su un perimetro europeo e trans settoriale. La dimensione europea dell'iniziativa permetterà inoltre l'accesso ad un pool di talenti ampio sull'intero perimetro europeo, aiutando le aziende partner nella *war for talents*.

Per contribuire a promuovere la crescita innovativa del settore acqua, marino e marittimo in collaborazione con i numerosi partner locali ed in un'ottica geografica allargata ad est ed al Mediterraneo.

Gli obiettivi di POLOAA all'interno della KIC WATER MM sono:

- Aggiungere valore con i propri progetti e relazioni al consorzio emergente KIC WATER MM, beneficiando nel contempo di un partenariato ampliato.
- Condividere le migliori pratiche europee, garantendo un impatto e una portata maggiori.
- Contribuire alla standardizzazione e all'efficienza dei procedimenti e delle tecniche di trasferimento tecnologico a livello europeo.

6. Sara Antomarioni - Assistant Professor DIISM - Marche Polytechnic University –
live from ANCONA

Sustainability in the Blue Economy and Innovation in Port Logistics



 **DIISM**
DIPARTIMENTO DI
INGEGNERIA INDUSTRIALE
E SCIENZE MATEMATICHE

 **BLUESLINKS**

Tipicità in Blu 2025
22nd May 2025



**CIRCULARITY AND SUSTAINABILITY IN THE
BLUE ECONOMY**

Sara Antomarioni
Department of Industrial Engineering and Mathematical Sciences
Università Politecnica Delle Marche
Ancona, Italy

UNDERSTANDING THE BLUE ECONOMY AND PORT LOGISTICS

- The Blue Economy refers to the sustainable use and management of ocean and marine resources for:
 - Economic growth
 - Improved livelihoods and jobs
 - Ocean ecosystem health
- Key industries include:
 - **Maritime transport and logistics**
 - Fishing & aquaculture
 - Renewable energy (offshore wind, tidal power)
 - Tourism & biotechnology
- Goal: promote sustainable growth while preserving marine ecosystems and supporting biodiversity

FOCUS ON MARITIME TRANSPORT AND LOGISTICS

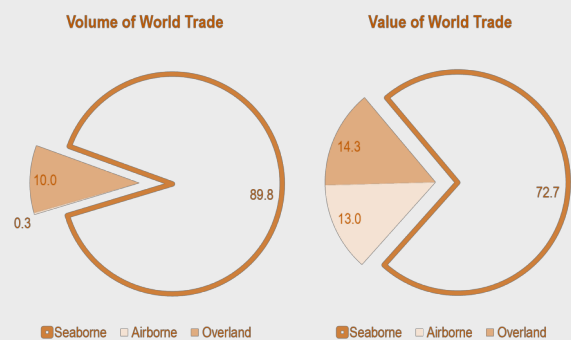
MARITIME TRANSPORT

INTERESTS

- > 80% of globally traded freight (weight)
- > 70% of globally traded freight (value)
- Cost-effective and energy-efficient
- Cargo variety: handles bulk, containers...

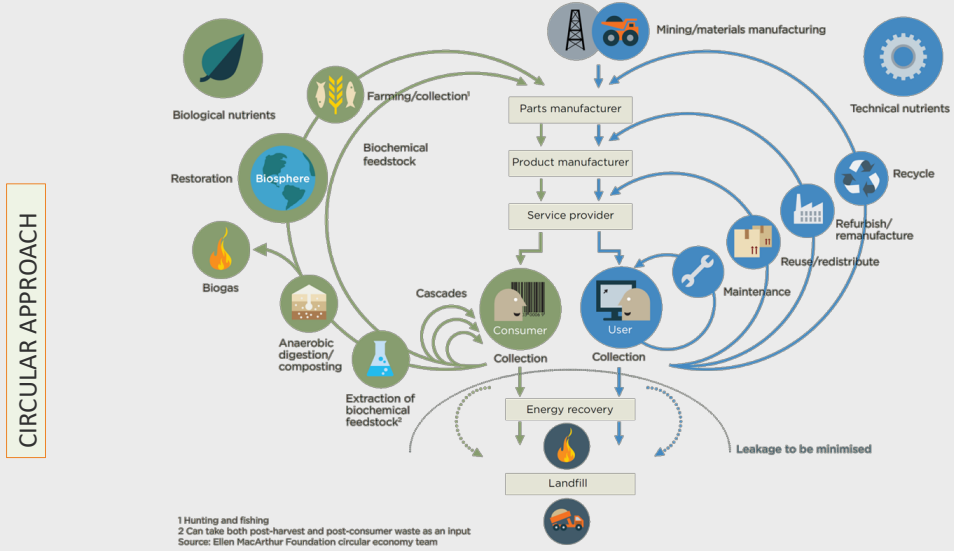
CHALLENGES

- Environmental impact: accounts for 3-4% of global CO₂ emissions
- Port hubs: critical for connecting sea and land transport
- Standards and regulations: governed by IMO regulations for safety and sustainability



FOCUS ON MARITIME TRANSPORT AND LOGISTICS

FIGURE 6 The circular economy—an industrial system that is restorative by design



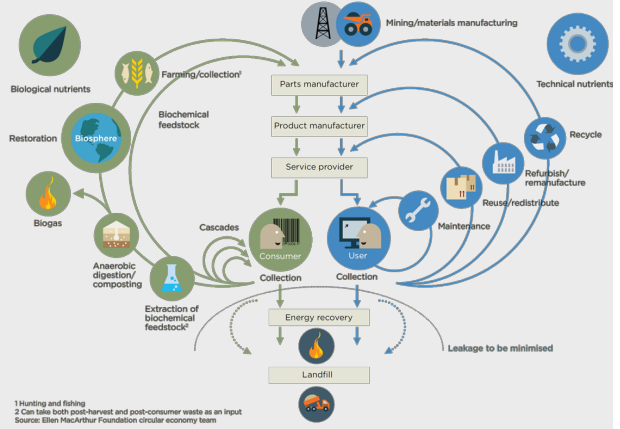
CIRCULAR APPROACH

¹ Hunting and fishing
² Can take both post-harvest and post-consumer waste as an input
 Source: Ellen MacArthur Foundation circular economy team

THE CIRCULAR ECONOMY FRAMEWORK FOR PORT LOGISTICS

- Waste Reduction and Valorization
- Sustainable Resource Management
- Circular Design and Infrastructure
- Digitalization and Optimization

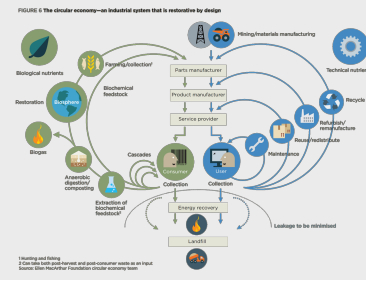
FIGURE 6 The circular economy—an industrial system that is restorative by design



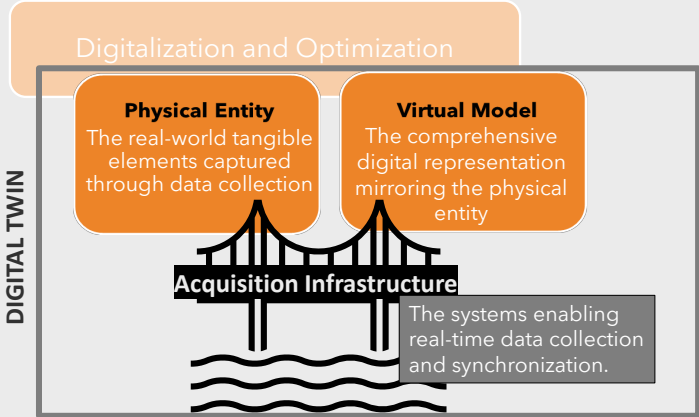
¹ Hunting and fishing
² Can take both post-harvest and post-consumer waste as an input
 Source: Ellen MacArthur Foundation circular economy team

THE CIRCULAR ECONOMY FRAMEWORK FOR PORT LOGISTICS

- Waste Reduction and Valorization**
 - re-using, recycling, upcycling
 - industrial symbiosis
- Sustainable Resource Management**
 - improving efficiency
 - adopting renewable energy sources
 - promoting sustainable sourcing of materials
- Circular Design and Infrastructure**
 - designing port infrastructure in a lifecycle perspective
 - focusing durability, repairability, and recyclability
- Digitalization and Optimization**
 - optimizing logistics flows
 - reducing fuel consumption and minimizing emissions
 - improving overall resource efficiency in port operations



DIGITALIZATION AND OPTIMIZATION: DIGITAL TWINS



The Port of Rotterdam has integrated a Digital Twin to:

- monitor and optimize port operations, vessel traffic, cargo handling, and resource management
- simulate different scenarios and optimize processes before making real-world changes.

➔ Data-driven decision-making and procedures

CURRENT RESEARCH TRENDS

**CONDITION MONITORING
AND SAFETY**

**OPERATIONAL
EFFICIENCY**

**ENVIRONMENTAL
SUSTAINABILITY**

CURRENT RESEARCH TRENDS

**CONDITION MONITORING
AND SAFETY**

- Health monitoring and safety management of structural parts
- Engine and power system monitoring
- Real-time route prediction under adverse conditions

**OPERATIONAL
EFFICIENCY**

**ENVIRONMENTAL
SUSTAINABILITY**

CURRENT RESEARCH TRENDS

CONDITION MONITORING AND SAFETY

OPERATIONAL EFFICIENCY

ENVIRONMENTAL SUSTAINABILITY

- Control and optimization of ship operations
- Risk forecasting
- Communication and security
- Strength Assessment (stress)

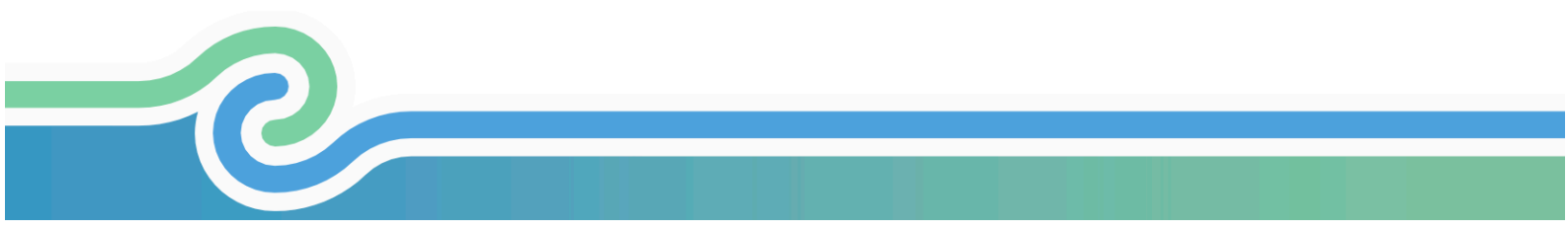
CURRENT RESEARCH TRENDS

CONDITION MONITORING AND SAFETY

OPERATIONAL EFFICIENCY

ENVIRONMENTAL SUSTAINABILITY

- Dynamic positioning control for energy efficiency
- Engine monitoring and temperature control for oil consumption estimation and emission reduction
- Environmental Compliance

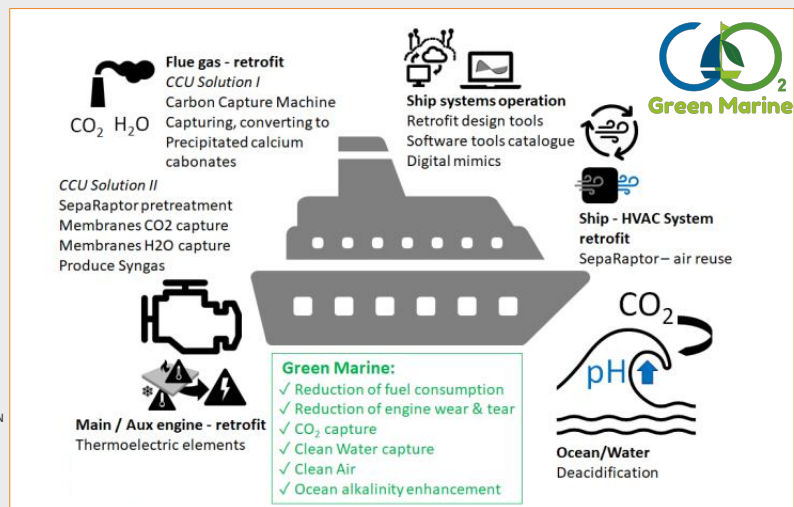


WHAT IS BEING DONE?



FUNDED BY THE EUROPEAN UNION FUNDING FROM THE EUROPEAN UNION'S HORIZON EUROPE RESEARCH AND INNOVATION PROGRAM UNDER GRANT AGREEMENT NO. 101096522. CORDIS: [HTTPS://CORDIS.EUROPA.EU/PROJECT/ID/101096522](https://cordis.europa.eu/project/id/101096522). UK PARTICIPATION IN THE GREEN MARINE PROJECT IS CO-FUNDED BY INNOVATE UK FUNDING SCHEME

RETROFITTING TOWARDS CLIMATE NEUTRALITY



CONCLUSIONS AND FUTURE RESEARCH DIRECTIONS

Impact:

- Significant impact on condition monitoring, safety, and operational efficiency
- Limited on the environmental perspective, which should be enhanced
- Need for joint applications considering the three areas in a Holistic view of the Circularity

Rising Applications:

- Increasing use of digital twins and technologies in maritime environments: this aspect highlights the need for accurate real-time predictions using both physical models and AI-based tools

Challenges:

- Complexity in creating real-time models for complex processes
- Specialized development requirements and delayed startup times

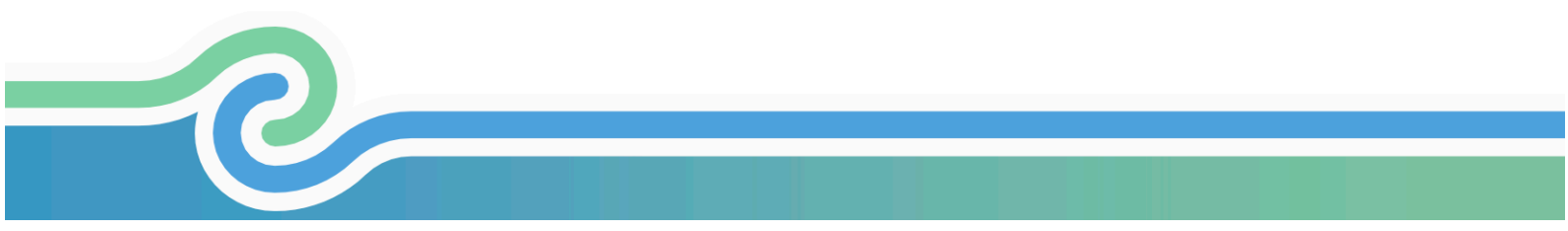
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 **BLUESLINKS**



7. Sonja Brlečić Valčić – xxxxx – in person in Zadra

Sustainability Goal 2025: Transition 5.0, ESG and Circular Economy in the Nautical Sector

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Italy – Croatia

**Boost your nautical
business with
innovation and
digital tools!**

FIND OUT HOW TO APPLY ↓

INFO DAY Nautical Sector

22 May 2025, Zadar
in connection with Ancona, Monfalcone

**Sustainability Goal 2025: Transition 5.0, ESG and
Circular Economy in the Nautical Sector**

www.italy-croatia.eu

Tranzicija 4.0 u nautičkom sektoru: Hrvatska perspektiva kroz ekonomske implikacije

izv. prof. dr. sc. Sonja Brlečić Valčić
Odjel za ekonomiju
Sveučilište u Zadru



Uvod u Tranziciju 4.0 u kontekstu održivosti i ESG ciljeva

- Tranzicija 4.0 označava prijelaz na digitalizirane, održive i ekološki odgovorne ekosustave, koji se temelje na novim tehnologijama i inovativnim poslovnim modelima
- Središnji cilj Tranzicije 4.0 je smanjenje negativnog utjecaja na okoliš, uz istovremeno povećanje produktivnosti i učinkovitosti u svim industrijama, uključujući nautičku i plavu ekonomiju
- U kontekstu plave ekonomije, Tranzicija 4.0 omogućava inovacije u pomorskim sektorima, poput pomorskog prometa, ribarstva i nautičkog turizma, kroz primjenu održivih tehnologija i digitalizaciju procesa



Tranzicija nautičke industrije kroz Tranziciju 4.0

- Tranzicija 4.0 omogućava radikalnu transformaciju nautičke industrije
- Pametni brodovi opremljeni IoT sensorima omogućuju kontinuirano praćenje stanja broda, optimizaciju rute i smanjenje potrošnje goriva
- Autonomna plovila, koja koriste umjetnu inteligenciju za autonomnu navigaciju, omogućuju veću sigurnost na moru i smanjenje broja nesreća
- Korištenjem naprednih sustava za flotnu upravu optimiziraju se plovidbene rute i raspored brodova, što omogućava veću učinkovitost i smanjenje troškova

Ekonomske prednosti Tranzicije 4.0 u nautici

- **Optimizacija operacija**
- **Povećanje efikasnosti**
- **Povećanje sigurnosti**

EKONOMSKE PREDNOSTI TRANZICIJE 4.0 U NAUTICI



Porast
BDP-a



Nova
radna
mjesta



Optimizacija
troškova



Pametno
održavanje



Nautički turizam: Porast BDP-a i zapošljavanje

- Prema podacima Svjetske banke, sektor **obalnog turizma** čini **15,9%** hrvatskog BDP-a u 2022. godini
- Nautički turizam, kao ključna komponenta obalnog turizma, ostvario je značajan prihod od **161 milijun eura** u 2023. godini, što predstavlja porast od **12,1%** u odnosu na prethodnu godinu

(https://www.thedubrovniktimes.com/news/croatia/item/16302-croatia-s-nautical-tourism-sees-revenue-surge-in-2023?utm_source=chatgpt.com)



Nautički turizam: Porast BDP-a i zapošljavanje

Porast BDP-a:

- Prema nekim procjenama, povećanje efikasnosti u operacijama nautičkog turizma kroz Tranziciju 4.0 moglo bi rezultirati godišnjim rastom sektora od 5-10% u BDP-u Hrvatske
- Ako nautički turizam čini oko 2,5-3% BDP-a (prema Svjetskoj banci i relevantnim podacima), povećanje od 5-10% rezultiralo bi dodatnih 0,13-0,3% u ukupnom BDP-u Hrvatske



Nautički turizam: Porast BDP-a i zapošljavanje

Zapošljavanje:

Tranzicija 4.0 također može stvoriti nova radna mjesta u područjima poput:

- Razvoja i održavanja autonomnih plovila
- Razvoja digitalnih rješenja za flotnu upravu
- Analize podataka i digitalnog marketinga
- Poslovi u edukaciji i obuci stručnjaka za nove tehnologije
- Uređivanja i održavanja infrastrukture za autonomne brodove

Uzimajući u obzir da nautički turizam zapošljava značajan broj ljudi, dodatna zapošljavanja mogla bi iznositi **5.000-10.000 novih radnih mjesta** do 2030. godine, ovisno o opsegu primjene novih tehnologija



Ekonomski izazovi implementacije Tranzicije 4.0 u nautici

Visoka početna ulaganja: Iako Tranzicija 4.0 donosi dugoročne koristi, početna ulaganja u tehnologije poput autonomnih brodova, IoT sustava i AI mogu biti značajna. Manje nautičke tvrtke mogu naići na izazove u pristupu tim tehnologijama.

Regulatorni izazovi: Za implementaciju novih tehnologija, kao što su autonomna plovila, potrebno je prilagoditi zakonodavne okvire. Na globalnoj razini, potrebno je uskladiti međunarodne propise kako bi se omogućila legalna primjena novih tehnologija.


Utjecaj na radnu snagu: Automatizacija i primjena novih tehnologija mogu smanjiti potrebu za određenim vrstama radnih mjesta. To zahtijeva obrazovanje i obuku radne snage za nove tehnologije i vještine.



Zaključak

- Tranzicija 4.0 u nautičkoj industriji i plavoj ekonomiji donosi značajne ekonomske koristi za Hrvatsku
- Korištenje autonomnih plovila, pametnih brodova i digitalizacije omogućuje smanjenje troškova, povećanje sigurnosti i produktivnosti, a istovremeno omogućuje održivo upravljanje morskim resursima
- Hrvatska ima priliku postati lider u plavoj ekonomiji, koristeći Tranziciju 4.0 kao osnovu za ekonomski rast i razvoj
- Kroz strateški pristup, ulaganje u nove tehnologije i obrazovanje radne snage, Hrvatska može iskoristiti prednosti Tranzicije 4.0 za održivi razvoj

8. Fabio Bignolini – CEO, Northern Light Srl – live from Monfalcone
Circular economy for composite materials



A New Circular Economy in the
composites Industry for nautical applications

About us

Sustainable Solutions for the Composite Industry

Our company was founded in 2020 by passionate sailors to solve the problem of end-of-life of composite materials.

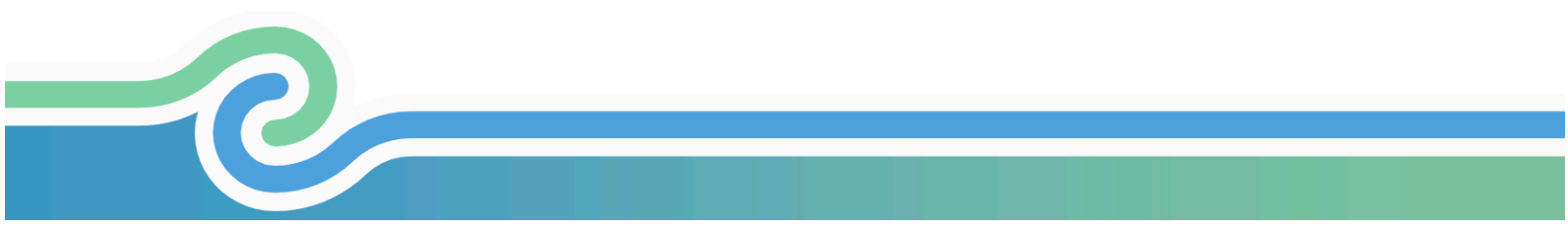


Our vision for sustainability

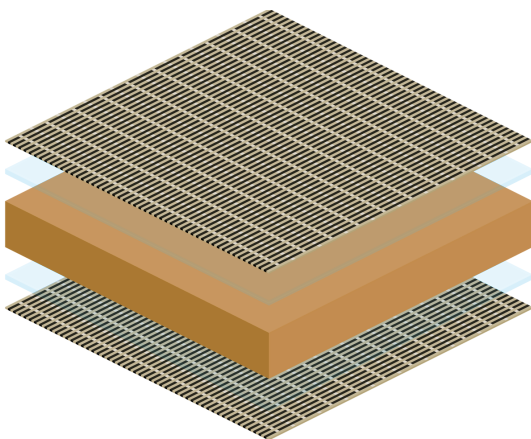
Thermoplastic is the key

Our company was founded in 2020 by passionate sailors committed to addressing the challenge of composite materials at the end of their life cycle.

Thanks to the experience of our co-founder Andrea Paduano, we have been working intensively on research and development of a thermoplastic composite using raw materials with a low environmental impact.



Our solution



rComposite®

thermoplastic technology

Production process

Vacuum Infusion @ patented

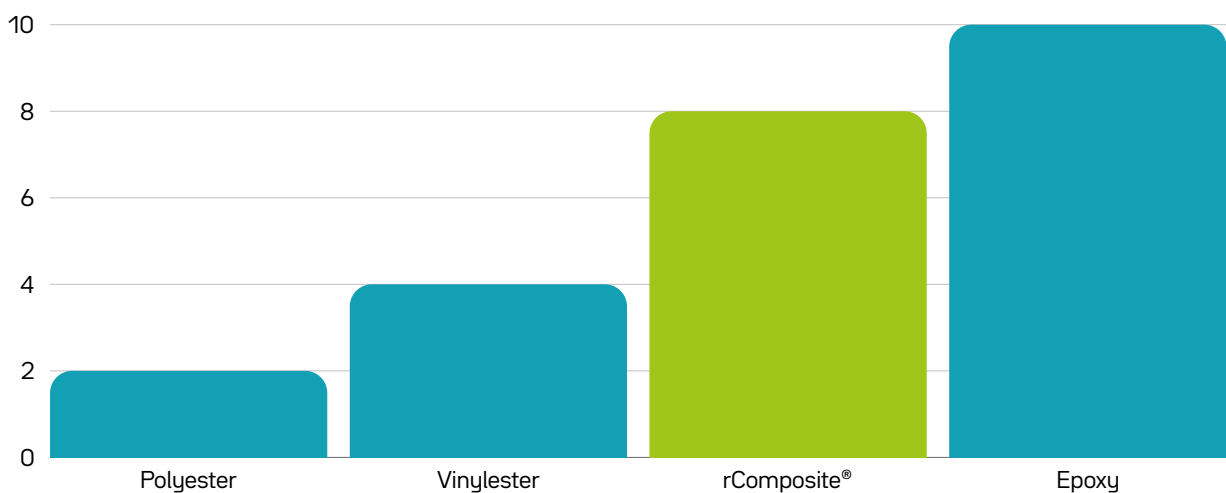
Mechanical properties and weight

comparable with traditional GRP

Raw materials

glass, basalt, flax, recycled carbon fibers
recycled PU and PET core

Performance



DNV verification



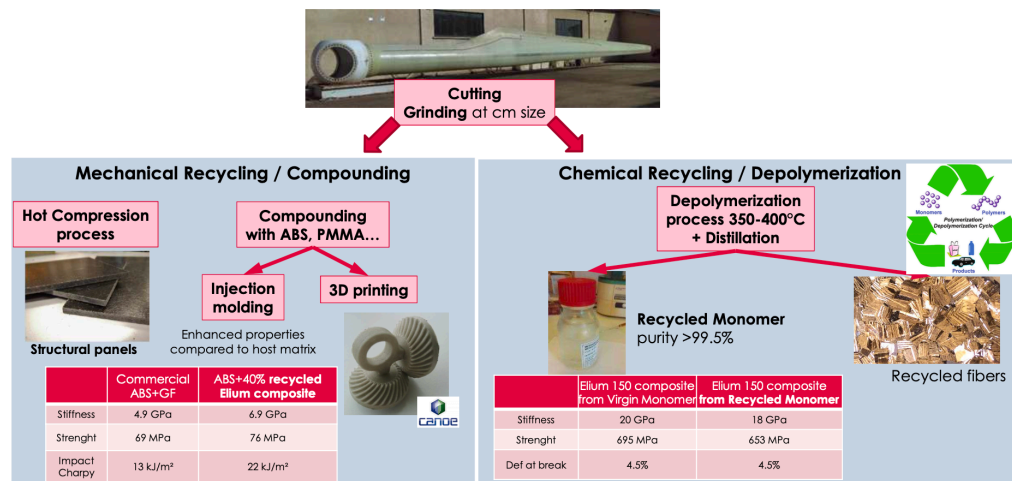
rComposite®

thermoplastic low-impact technology

- > Recyclability
- > Recycled content

verified by DNV ISO 14021

Recycling options by Arkema

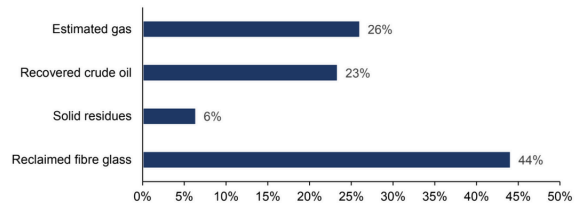


Our proof with Composite Recycling



PROCESS INFORMATION			
Product Code	2024 - CT - NLC / 0118 / EXP - 0226		
Dimensions (cm)	10x17cm	Weight (g)	331.42

BREAKDOWN - RECLAIMED COMPOUNDS



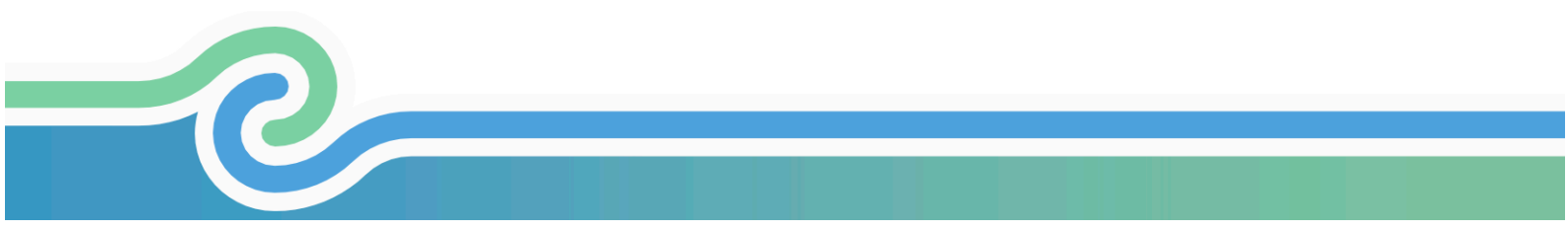
Our proof with Composite Recycling

RESULTS – THERMAL RECYCLING PROCESS	
FIBRE GLASS	
Visual Observations	<input checked="" type="checkbox"/> Cannot see any visible impurities & soft texture <input type="checkbox"/> Can observe few visible impurities <input type="checkbox"/> Can observe a lot of visible impurities & stiff texture
Appendix / Photos	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

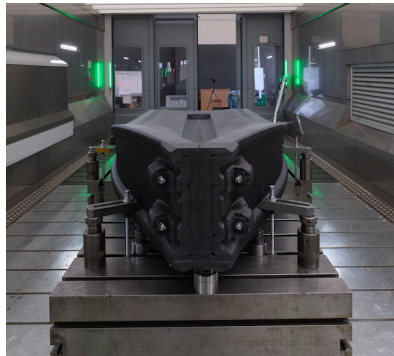


RESULTS – THERMAL RECYCLING PROCESS
PYROLYSIS OIL ANALYSIS

2024 - CT - NLC / 0118 / EXP - 0226



A new circular economy



Moulds

additive manufacturing
thermoplastic technology



Composite

rComposite®
thermoplastic technology



Sails

Onesails FORTE 4T
thermoplastic technology

Our projects



ecoracer

sportboat prototype



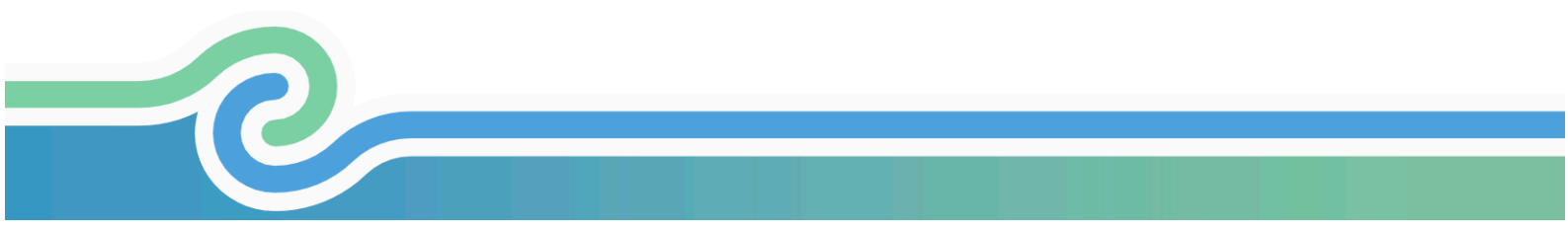
GS Blue

engineering and licensing



Alla Grande Pirelli

custom parts



ecoracer

Project Overview

Ecoracer is our world's first recyclable sportboat, launched to prove the validity and performance of our rComposite technology.

Winner of
Boat Builders Awards @ Amsterdam, Mets
European Yacht of the Year @ Dusseldorf, Boot
Design Innovation Award @ Genoa, Boat Show



Production details



hull infusion



assembly

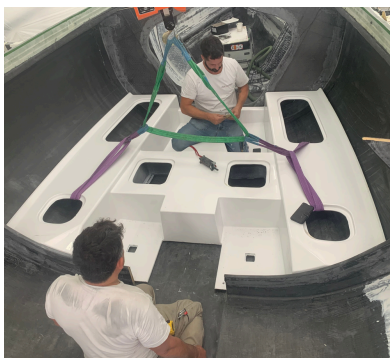


structural frame

Production details



bulkheads



structural frame



assembly

Sailing in Italy



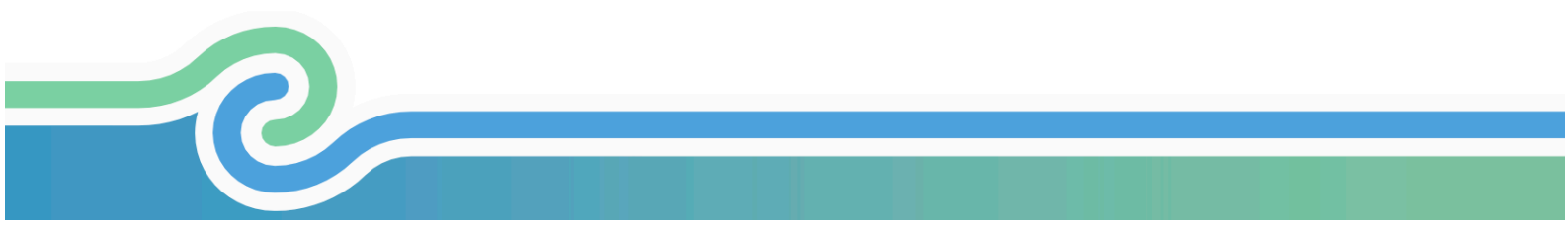
Lignano



Brindisi



Trieste

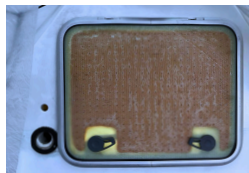


Alla Grande

Project Overview

Alla Grande is a new Class 40 sailboat designed by Gianluca Guelfi, winner of The Jacques Vabre and The Transat CIC .

For this project, we created several hatches utilizing rComposite® technology. The initial version was made entirely from flax fibers, while the latest iteration is composed of glass fibers.

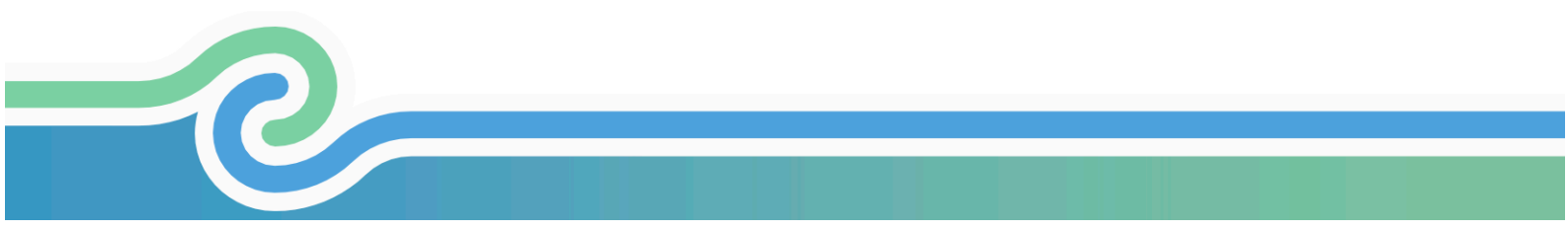


GS Blue

Project Overview

Grand Soleil Blue marks Italy's inaugural production boat crafted with rComposite® thermoplastic technology.

This boat employs the production variant of rComposite®, utilizing glass fibers and thermoplastic resin. Scheduled for launch in 2024, it is being developed for Cantiere del Pardo.



Future projects



Offshore 35
IRC cruiser racer



Foiling Dinghy
Devoti Sailing



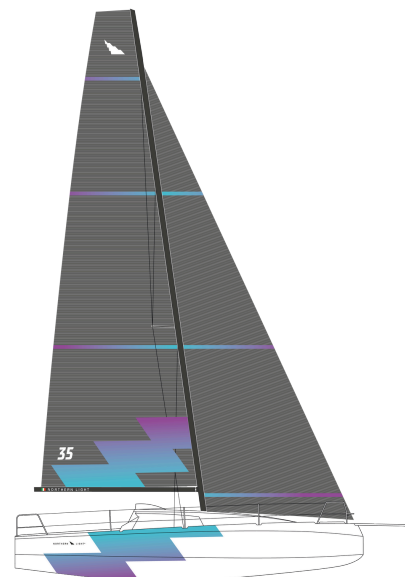
ecoRib
Coach Boat

Offshore 35

Project Overview

The Offshore 35 is our first fully in-house production boat.

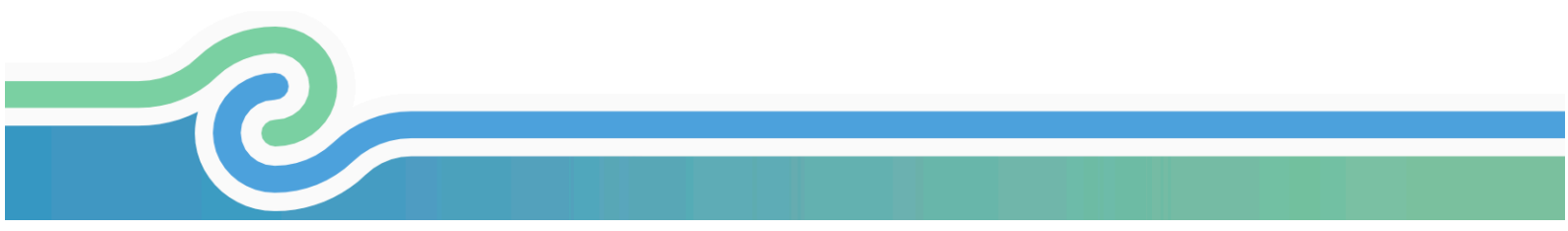
The boat has been designed by Italian naval architects Guelfi/D'Angeli and Mini Transat winner Luca Rosetti will be lending his experience to the project.





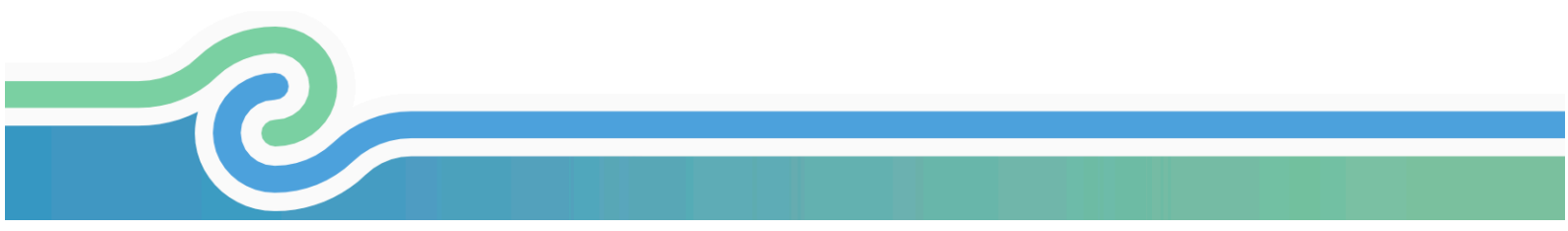
9. Architect Claudia Ciccotti Giammaria – Director, Yacht Design Master's Programme, ISIA Pescara – live from Ancona
Young professionals envisioning the boat of the future

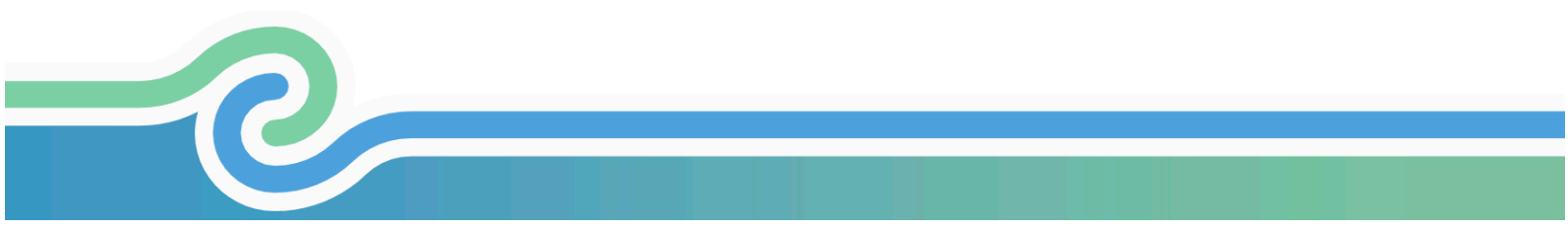
The videos are available in the folder.

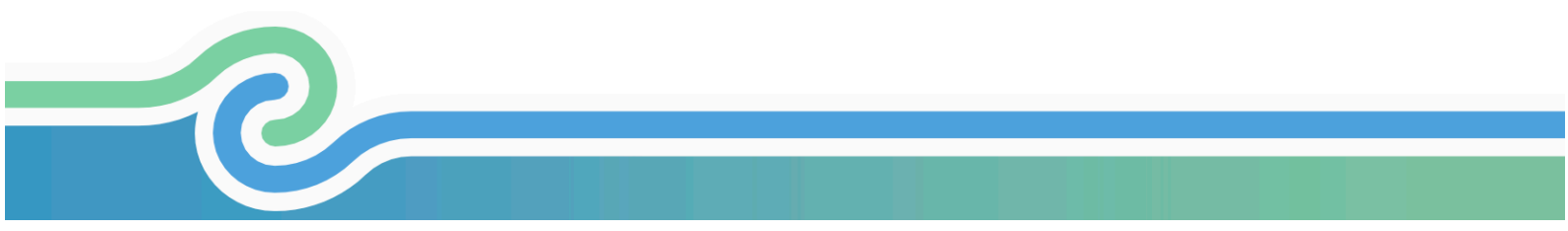


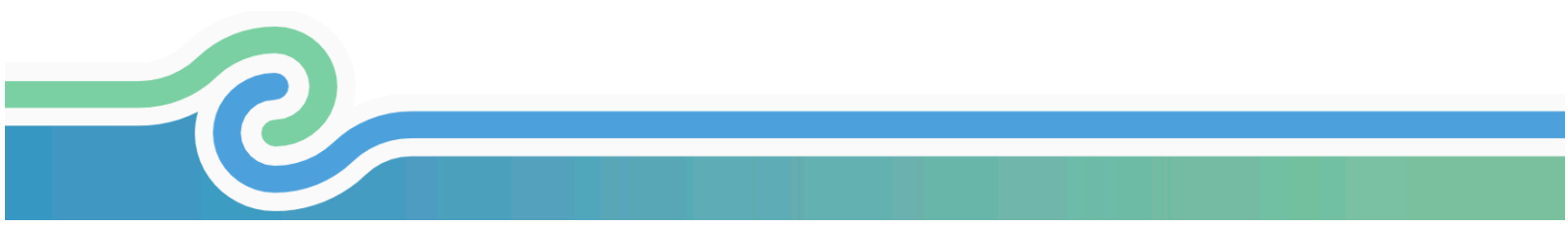
10. Marco Asquini – Innovator and Business Developer – live from Ancona

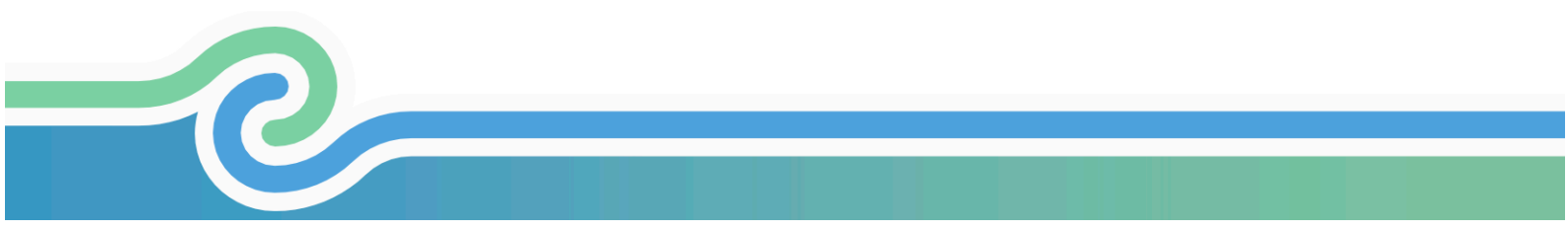
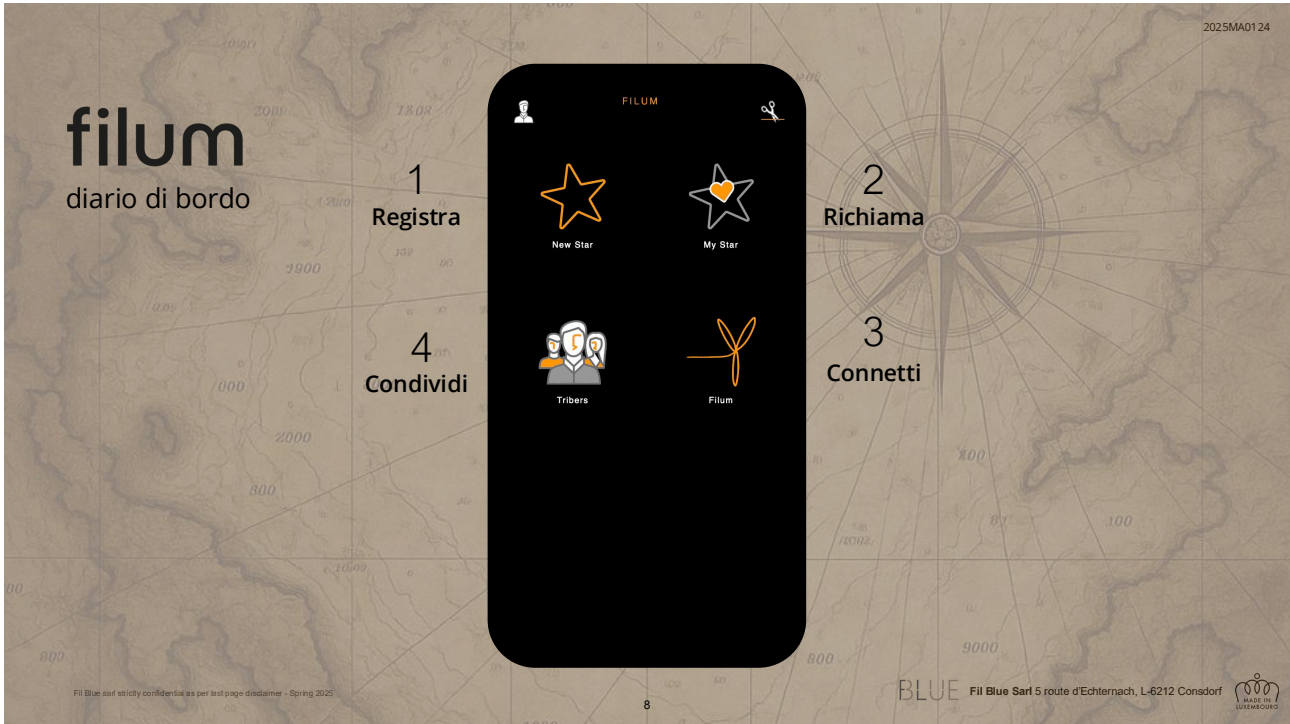
Digital VHF for the nautical business communit

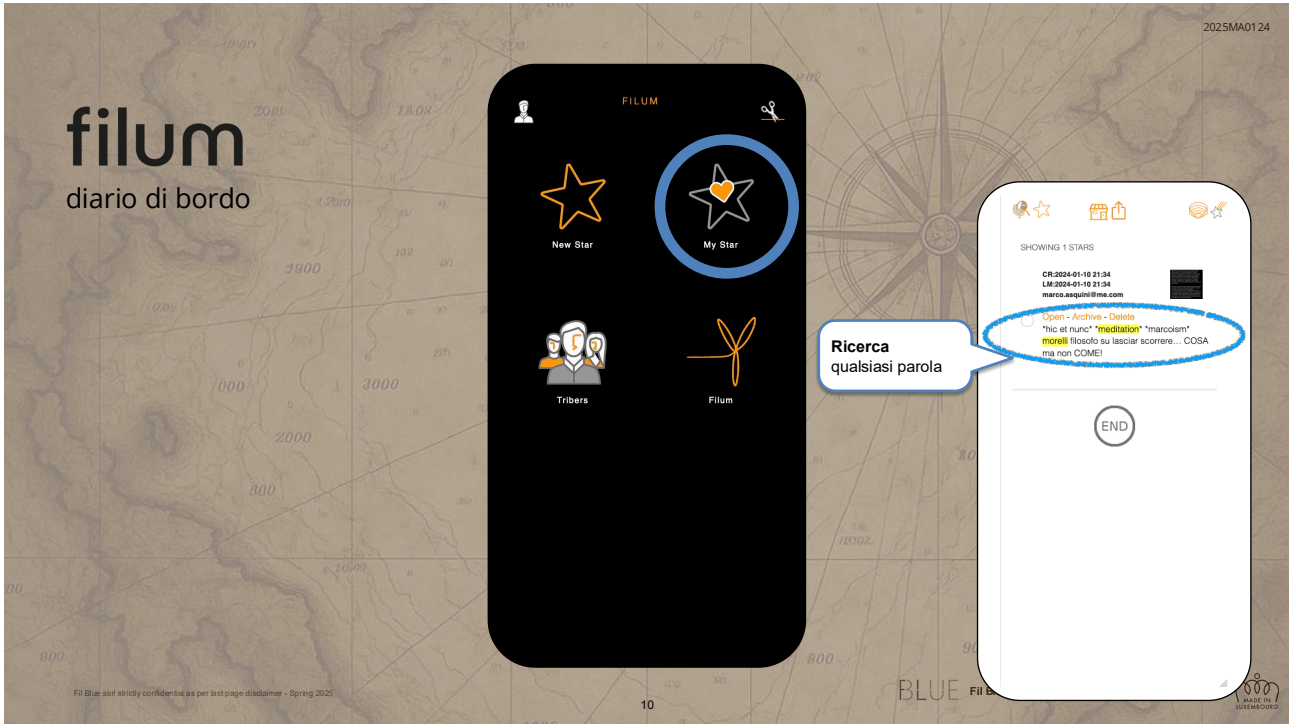




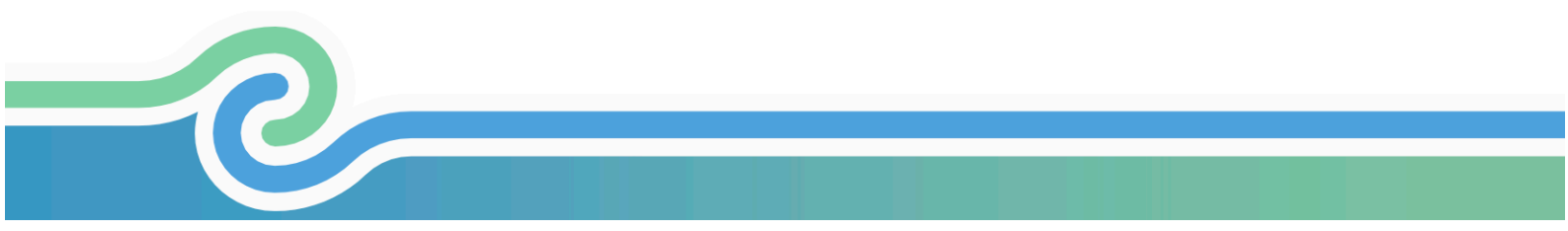
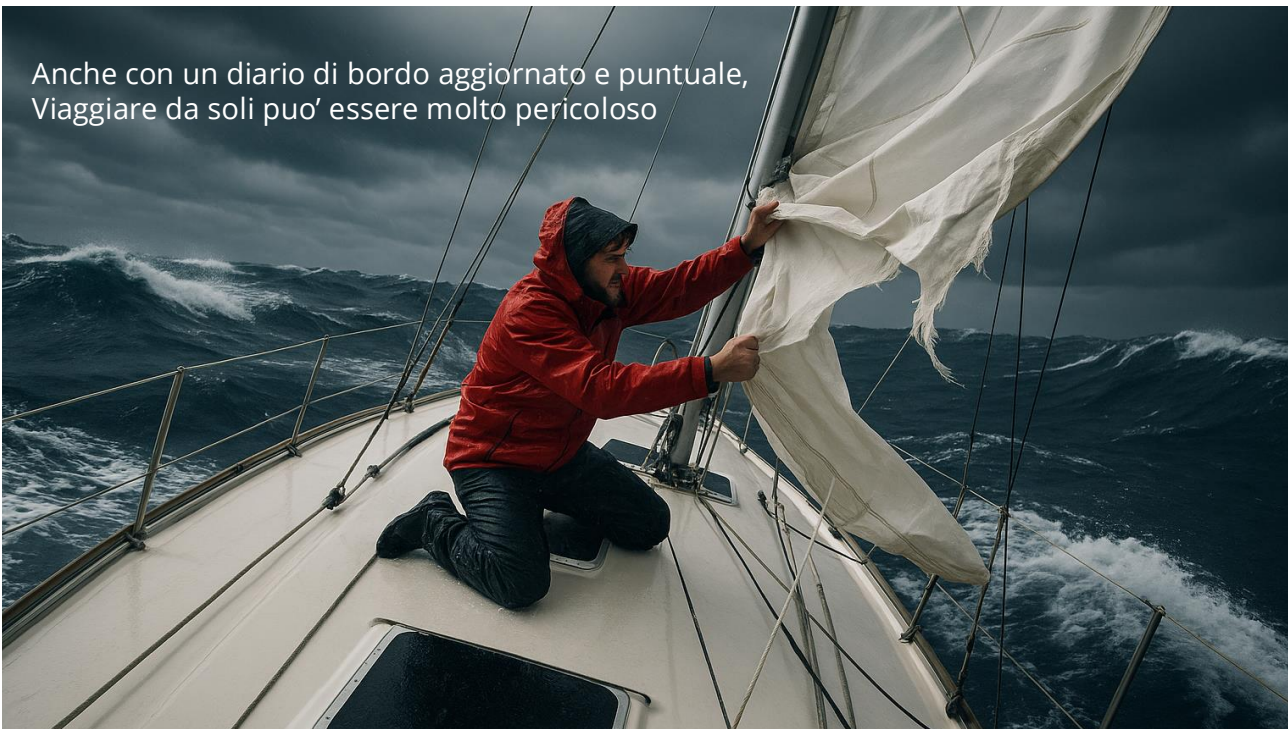








Anche con un diario di bordo aggiornato e puntuale,
Viaggiare da soli puo' essere molto pericoloso



Un solo comandante, molti alleati

Quando si naviga insieme:

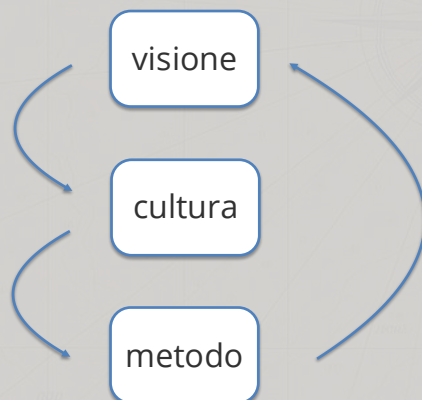
- si dividono le provviste,
- ci si protegge a vicenda,
- si uniscono forze contro i pirati (i competitor sleali),
- si risparmia, evitando doppioni e sovrapposizioni.

Il mare resta lo stesso,
ma la forza del gruppo cambia tutto.



Comunicare in mare:
un'arte antica, una necessità moderna

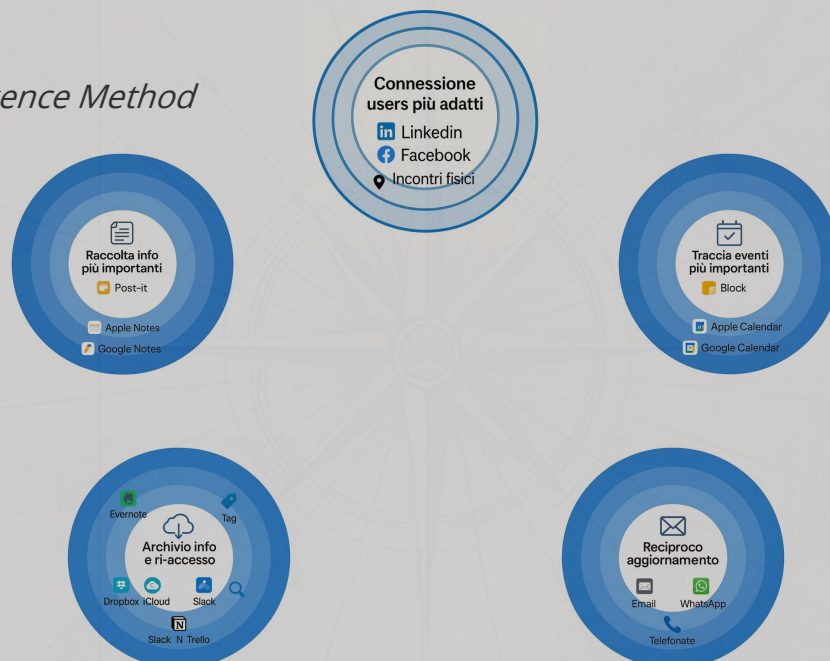
Navigando connessi,
si puo' raggiungere qualsiasi porto,
condividendo:



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BLUE Fil Blue Srl 5 route d'Echternach, L-6212 Consdorf

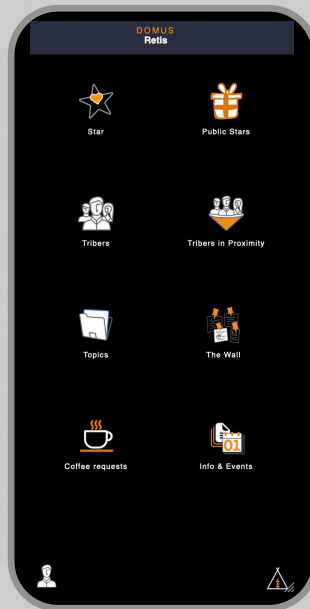
T.I.M. *Tribe Intelligence Method*



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5 route d'Echternach, L-6212 Consdorf

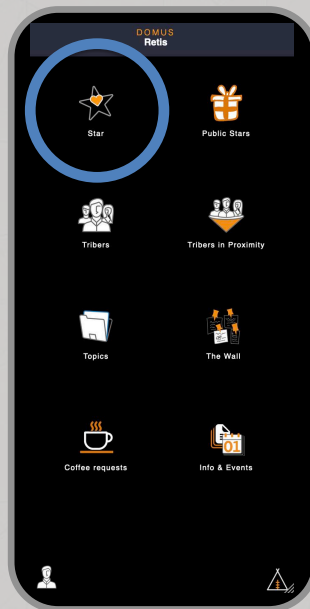
Tribe Intelligence



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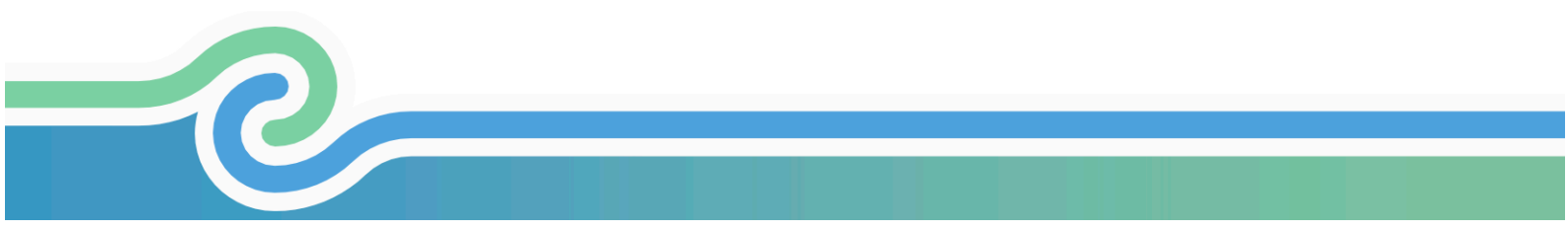
BLUE Fil Blue Srl 5 route d'Echternach, L-6212 Consdorf

Diario di bordo

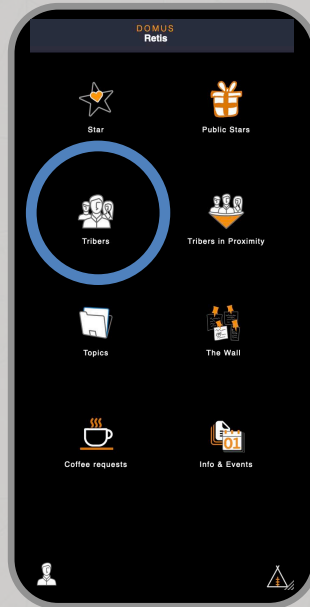


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BLUE Fil Blue Srl 5 route d'Echternach, L-6212 Consdorf



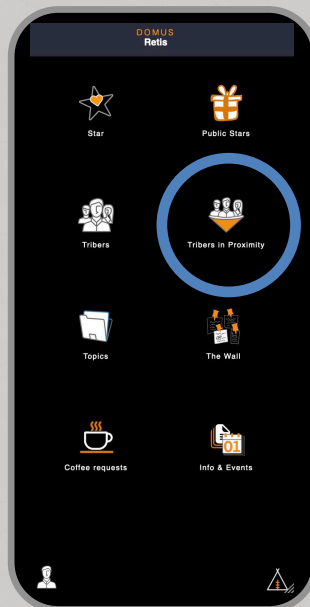
Gli altri naviganti



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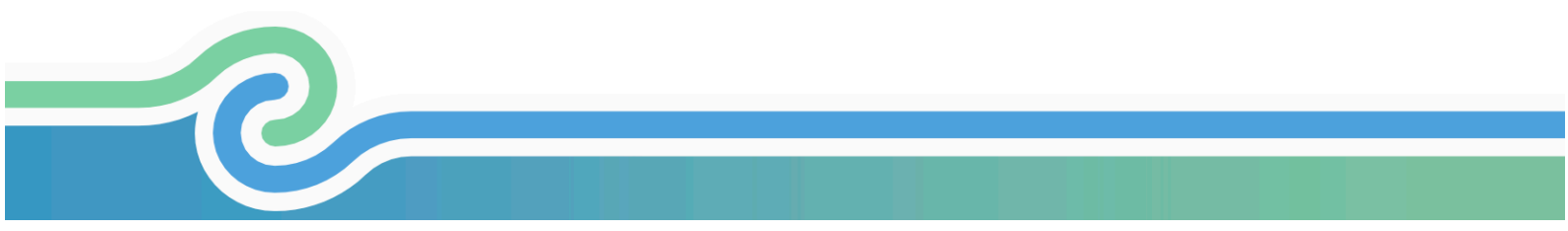
BLUE Fil Blue Srl 5 route d'Echternach, L-6212 Consdorf

Dove sono gli altri?...

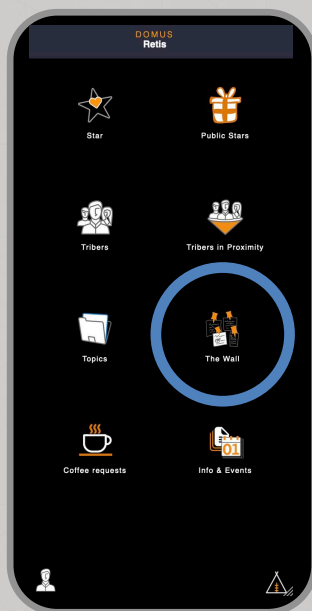


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BLUE Fil Blue Srl 5 route d'Echternach, L-6212 Consdorf



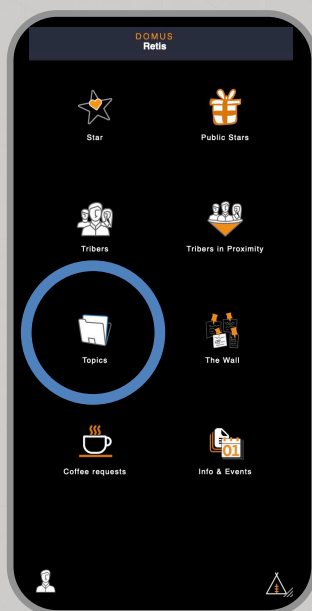
La Bacheca *(il canale 16)*



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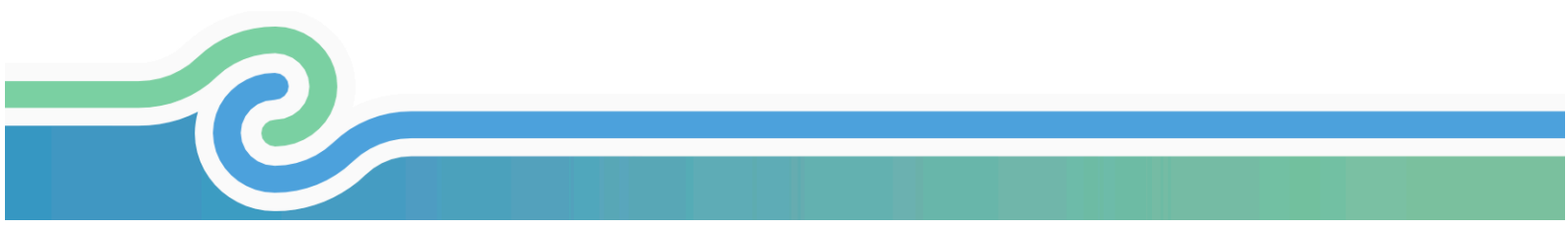
BLUE Fil Blue Srl 5 route d'Echternach, L-6212 Consdorf

Gruppi di lavoro



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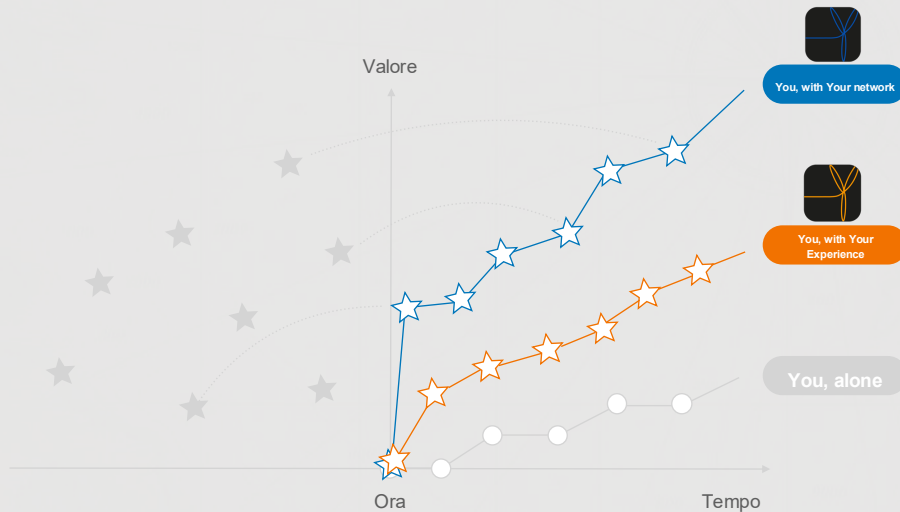
BLUE Fil Blue Srl 5 route d'Echternach, L-6212 Consdorf



BLUE

2024MA0154

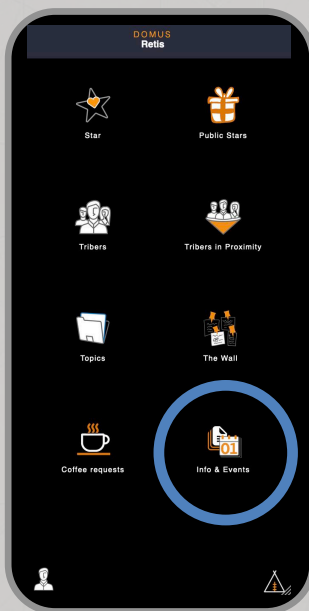
Ora nasce un nuovo progetto / opportunità



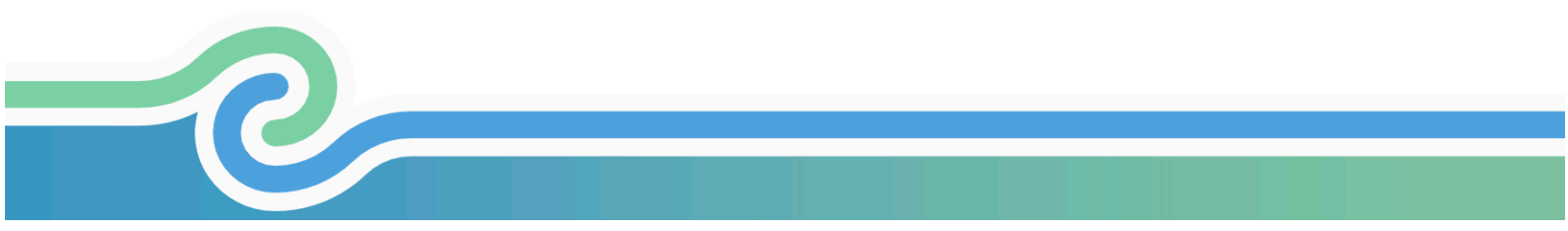
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22

Eventi e Networking attivo



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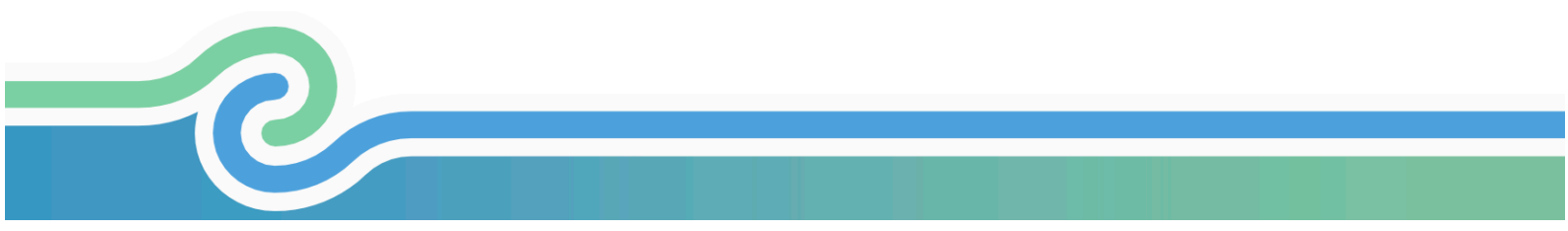
11. Alessandro Demogrossi – Director La Marina Dorica – live from Ancona
The Experience of Marina Dorica in Ancona: Sustainability and Innovation



INFO DAY Nautical Sector

22 May 2025, Zadar
in connection with Ancona, Monfalcone

**Sustainability Goal 2025: Transition 5.0, ESG and
Circular Economy in the Nautical Sector**



Sostenibilità Innovazione e Portualità

I porti turistici italiani sull'Adriatico stanno vivendo una fase di sviluppo e innovazione, focalizzandosi su sostenibilità ambientale, digitalizzazione e ampliamento dei servizi per i diportisti.

POSTI BARCA IN MARINA E PORTI TURISTICI



N° MARINE



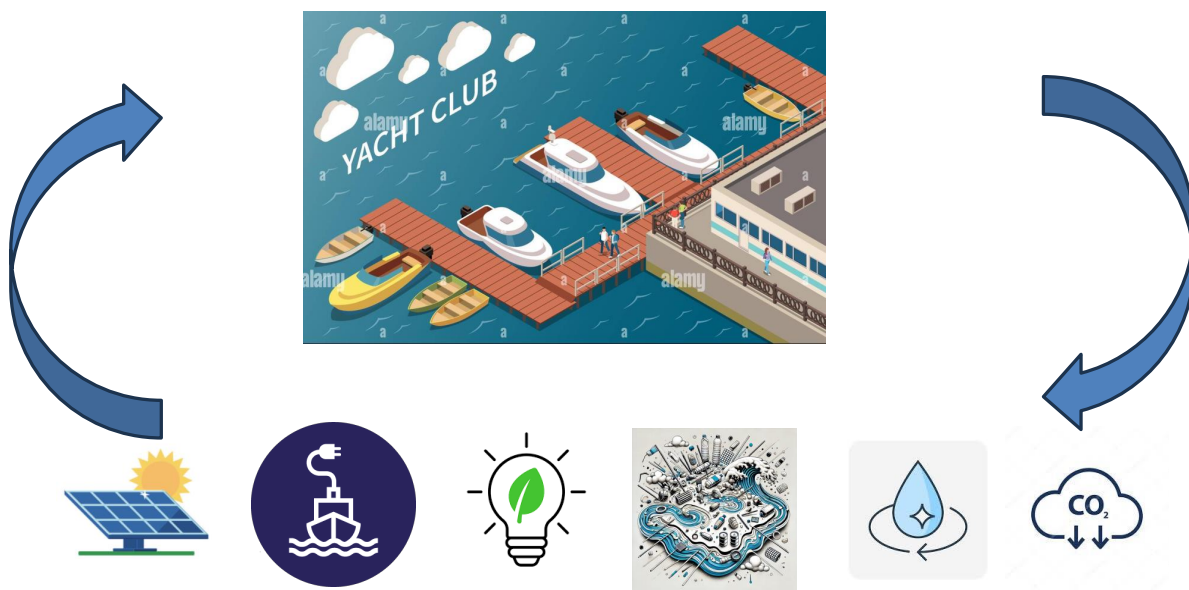
PARCO NAUTICO E STRUTTURE IN ITALIA

472.000 unità di cui 81.500 registrate

551 marine e porticcioli

151.000 posti barca

1. SISTEMA DI GESTIONE AMBIENTALE DEL PORTO



1. SISTEMA DI GESTIONE AMBIENTALE DEL PORTO

L'impianto ha una potenza di **196 kWp** e grazie ai suoi **400 moduli** fotovoltaici bifacciali di ultima generazione, che sono in grado di captare anche la luce riflessa, produrrà oltre **230.000 kWh** di energia elettrica l'anno. Oltre al significativo risparmio energetico che consente di contenere i costi dell'elettricità, il nuovo impianto fotovoltaico fa bene all'ambiente riducendo l'emissione in atmosfera di **100 tonnellate l'anno di CO2** e offrendo non da ultimo **70 posti auto ombreggiati**.



BANDO: POR MARCHE FESR 2014-2020 – ASSE 4 – AZIONE 12.1

1. SISTEMA DI GESTIONE AMBIENTALE DEL PORTO

Sostituzione degli **EROGATORI DA PONTILE**

- DA $C_{e,i} = 480.000$ kWh/ANNO A $C_{e,f} = 230.000$ kWh/ANNO; **R= - 250.000 kWh**

- DA $C_{a,i} = 38.000$ mc/ANNO a $C_{a,f} = 25.000$ mc/ANNO; **R= - 13.000 mc**



No. 3 SEABIN installati che ogni anno raccolgono **100kg** di rifiuti.



1. SISTEMA DI GESTIONE AMBIENTALE DEL PORTO



Nuove **isole ecologiche** per la gestione dei rifiuti che provengono dalle imbarcazioni. Il quantitativo di rifiuti annuo prodotto dalle barche è di circa **55.000 kg**.

La **Legge Salva Mare** introduce misure per promuovere la salvaguardia degli ecosistemi marini e delle acque interne, regolando la gestione dei rifiuti raccolti in mare, campagne di sensibilizzazione, e iniziative educative per prevenire l'inquinamento.



2. DIGITALIZZAZIONE E SERVIZI SMART

Applicativi (**APP**) web e mobile per la prenotazione e gestione dei **servizi**:



ORMEGGIO



Alaggi e Vari

GRU



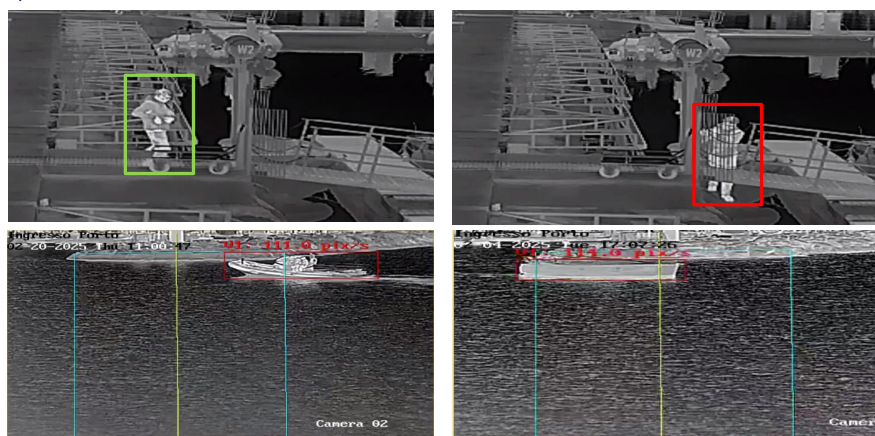
CAMBUSA



LAVANDERIA

2. DIGITALIZZAZIONE E SERVIZI SMART

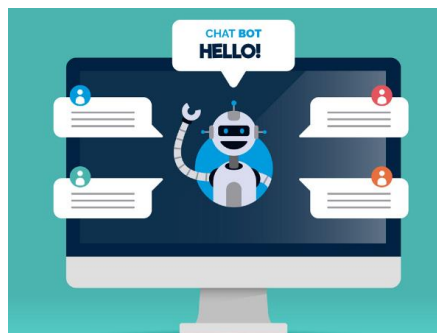
Il nuovo **sistema di videosorveglianza** installato nel 2024 è dotato di **telecamere ottiche e termiche**, che grazie all'uso dell'**intelligenza artificiale**, consentono di essere programmate per riconoscere le **intrusioni** e il transito delle **imbarcazioni** e dei **veicoli**. Inoltre, ai fini statistici e turistici, il sistema effettua il **conteggio dei flussi** di barche e vetture che entrano ed escono dall'area portuale.



2. DIGITALIZZAZIONE E SERVIZI SMART

Programmazione di un **Chatbot Marinadorica** per le informazioni alle barche in transito e l'assistenza agli utenti sui servizi del porto.

- **Disponibilità H24 e rapidità** – Risponde in tempo reale alle richieste dei clienti in qualsiasi momento, anche fuori dagli orari lavorativi.
- **Riduzione dei costi e automazione** – Diminuisce il carico di lavoro degli operatori umani, riducendo i costi del supporto clienti.
- **Personalizzazione** – Può essere programmato per riconoscere i clienti e offrire risposte su misura in base alle loro esigenze.
- **Raccolta dati e analisi** – Registra le interazioni, permettendo di raccogliere feedback e migliorare il servizio in base alle esigenze dei clienti.



3. INNOVAZIONE E SERVIZI AI DIPIORTISTI

Rotta sulle Marche – Porti in rete

Tessere rilasciate **n. 200**

Barche che hanno transitato in almeno un porto differente **n. 30**

Barche ritornate nel porto di adesione al progetto **n. 30**

BENVENUTO NELLE MARCHE!

WELCOME TO THE MARCHES!

Gentile ospite, grazie per aver scelto la **Regione Marche** per la tua crociera.

I Porti in rete di **"Rotta sulle Marche"** sono pronti ad accoglierti con una serie di agevolazioni e opportunità per farti scoprire le tante bellezze della nostra Regione.

Quando approderai nel tuo primo porto della nostra rete, ti verrà consegnata una **card** che per tutto l'anno in corso ti darà diritto a uno **sconto** in ciascuno degli altri porti partner.

In ogni porto ti verranno date le migliori indicazioni sulla mobilità (noleggio bici, scooter, auto), ristorazione, luoghi da visitare. Il tutto con prezzi speciali, grazie alla tua card **"Rotta sulle Marche"**.

C'è di più: se dedici di sospendere la crociera per riprenderla in un secondo momento, potrai lasciare in porto la tua barca per qualche giorno, a tariffe eccezionalmente scontate, secondo le disponibilità della stagione e del momento.

Dear guest, thank you for choosing **Marche Region** for your cruise.

The Ports of the **"ROUTE OVER THE MARCHES"** network are ready to welcome you with many facilities and opportunities, helping you discover the beauties of our Region.

When you dock for the first time at any of the network's ports, you will receive a **card** that is valid all year long. Show the card at the other partner ports to get a **discount** on your berth.

At every port you will find the best information about mobility (bike, scooter, car rental), restaurants, hospitality and must-visit attractions of the territory. Use the card **"ROUTE OVER THE MARCHES"** to enjoy special prices!

And there's more! If you decide to spend more days in Marche Region at a later date, you can leave the boat moored at very affordable rates. Ask the partner marina for the availability of a berth in the required period.

SCOPRI COSA VEDERE NELLE MARCHE SE APPRODI A...

DISCOVER WHAT TO SEE VISITING THE MARCHES IF YOU DOCK IN...

<p>FANO MARINA DEI CESARI</p>	<ul style="list-style-type: none"> La Fano romana: sopra e sotto El Gugliù, villaggio di pescatori S. Francesco, la chiesa a cielo aperto Pesaro, capitale della cultura Urbino, patrimonio Unesco 	<p>NUMANA PORTO</p>	<ul style="list-style-type: none"> Borgo di Numana e Sirolo Parco del Conero (rete escursionistica) Costa del Conero Due Sorelle Loreto (Basilica e Museo) Osimo e i suoi loggii Recanati, casa Leopardi
<p>SENIGALLIA PORTO</p>	<ul style="list-style-type: none"> Centro storico e lungomare di Senigallia Rocca Roveresca Arcevia e i suoi sette Castelli - Lorellio Corinaldo medievale Ostra 	<p>PORTO SAN GIORGIO MARINA</p>	<ul style="list-style-type: none"> Rocca Tiepolo Teatro comunale Villa Bonaparte Chiesa San Giorgio Martire Torre di Palme Fermo - Palazzo dei Priori Sala del mappamondo Fermo - clisterne romane Outlet scarpe e abbigliamento
<p>ANCONA MARINA DORICA</p>	<ul style="list-style-type: none"> Passeggiata Guasco Duomo - Cardeto Il porto romano Arco di Traiano Museo Archeologico Nazionale e Pinacoteca Il Passetto e le grotte Baia di Piortomano Grotte di Frasassi Cenga - tempio Valadier 	<div style="display: flex; align-items: center;"> <div style="flex: 1;"> <p>ROTTA SULLE MARCHE Porti in rete</p> <p>FANO - SENIGALLIA - ANCONA - NUMANA - PORTO SAN GIORGIO</p> </div> <div style="flex: 1; text-align: right;"> <p>QUESTA È LA TUA CARD. USALA PER VIVERE TUTTE LE MARCHE! Per scoprire tutti i vantaggi che ti abbiamo riservati, inquadra i QR code dei singoli porti!</p> <p>THIS IS YOUR CARD. USE IT TO EXPERIENCE THE MARCHES REGION! To discover all the advantages we have reserved for you, scan the QR codes of each port!</p> </div> </div>	

12. Poster of the Info Day

The poster prepared for the event is presented below.

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Italy – Croatia
BLUESLINKS

tipicità IN BLU

**Sustainability Goal 2025:
Transition 5.0, ESG and Circular
Economy in the Nautical Sector**

Thursday, May 22, 2025
3 Adriatic Locations

**Zadar, Centar za kreativnu
industriju, Put Murvice 3A, Croazia**

**Ancona, Tipicità in Blu
Sala Polifunzionale
Dipartimento Ingegneria UNIVPM**

**Monfalcone, City Council Hall,
Piazza della Repubblica 8**

tipicitàinblu.it

Tipicità in Blu 2025 - info@tipicitàinblu.it - ph. +39 0737 685623

Interreg Co-funded by the European Union
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BLUESLINKS

tipicità IN BLU

08:30 - 09:00 | Participant Registration
09:00 - 09:30 | Institutional Welcome
Live from Zadar
Institutional greetings
Live from Ancona
Marco Battino - Councillor for Youth Policies - Municipality of Ancona
Maurizio Caradonna - Polo Tecnologico Alto Adriatico
Live from Monfalcone
Luca Fasan - Mayor of Monfalcone
Ariano Medeol - President, Conartigianato Gorizia

New Routes for Nautical SMEs - Sustainability, Technological Innovation, Transition 4.0, and ESG in the Nautical Sector: A Possible Intersection?

09:30 - 10:30 | Session 1 - Innovative Services for SMEs in the Nautical Sector
• Introduction to innovative business and financial plans for SME growth
• Access to available capital and funding opportunities
• Success stories and expert testimonials
Diego Santalana - Upper Adriatic Technology Hub Andrea Galvani SOPA
Live from Ancona
Opportunities for SME development offered by the Knowledge Innovation Communities programme
Sara Antonmarini - Assistant Professor DISM - Marche Polytechnic University
Live from Ancona
Sustainability in the Blue Economy and Innovation in Port Logistics
Speaker by Zadra Nova
Live from Zadar
Transition 4.0

10:30 - 12:00 | Session 2: Digital and Green Tools for Competitiveness
• Implementation of booking systems and CRM software
• Digital marketing strategies and social media for the nautical sector
• Success stories and testimonials
Lucio Marquardt - Nautical Manager, Conartigianato Gorizia
Live from Monfalcone
End-of-life management for fibreglass boats
Ddllo Simonii - CEO, Alto Adriatico Custom
Live from Monfalcone
Wooden boats - between tradition and innovation
Fabio Bignolini - CEO, Northern Light Srl
Live from Monfalcone

12:00 - 13:00 | Round Table Discussion
Open discussion among experts, businesses and stakeholders
Q&A and networking opportunities
Call to action: How to access BLUESLINKS services
Overview of funding opportunities in Italy and Croatia supporting green and digital transitions in SME
Moderator: Tipicità in Blu

13:00 - 14:00 | Networking Aperitif
• Informal networking between participants and speakers

14:00 - 18:00 | Cross-Fertilization Session - Matchmaking and Collaborative Innovation in Nautics
• Matchmaking between SMEs, start-ups and young professionals
• Exchange of needs, challenges and cooperation ideas
• Pre-registration possible for one-on-one sessions with experts and access to the platform
Special event in Ancona, during Tipicità in Blu:
• Launch of the Nautical Hackathon in parallel with the event
For graduates and innovative start-ups
SMEs can join both the opening and closing sessions (scheduled for 5:00 PM on May 23 via online platform)

12:00 - 13:00 | Round Table Discussion
Circular economy for composite materials
Architect Claudia Cicotti Giammaria - Director, Yacht Design Master's Programme, ISA, Pescara
Live from Ancona
Young professionals envisioning the boat of the future
Marco Asquini - Innovator and Business Developer
Live from Ancona
Digital VHF for the nautical business community
Alessandro Domogrossi - Director La Marina Dorica
Live from Zadar
The Experience of Marina Dorica in Ancona: Sustainability and Innovation

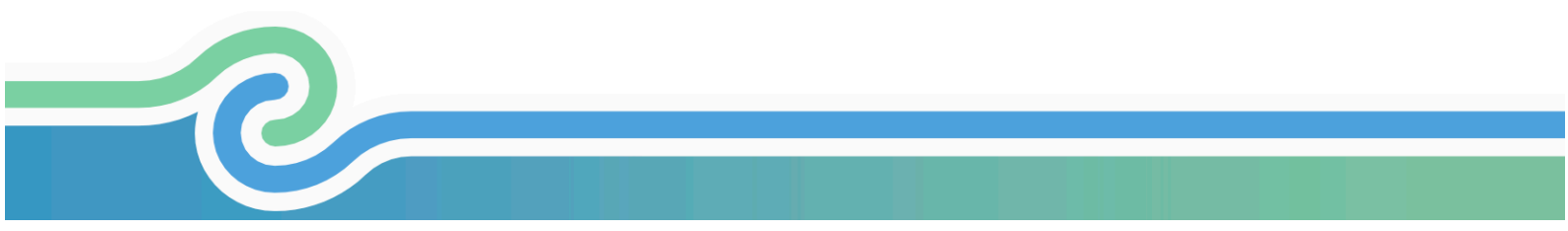
tipicitàinblu.it

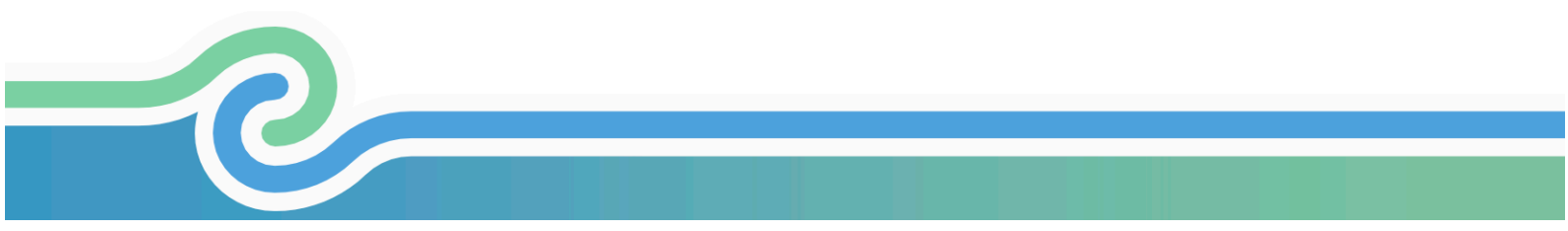
Tipicità in Blu 2025 - info@tipicitàinblu.it - ph. +39 0737 685623

13. Pictures from Ancona, Monfalcone, Zadar

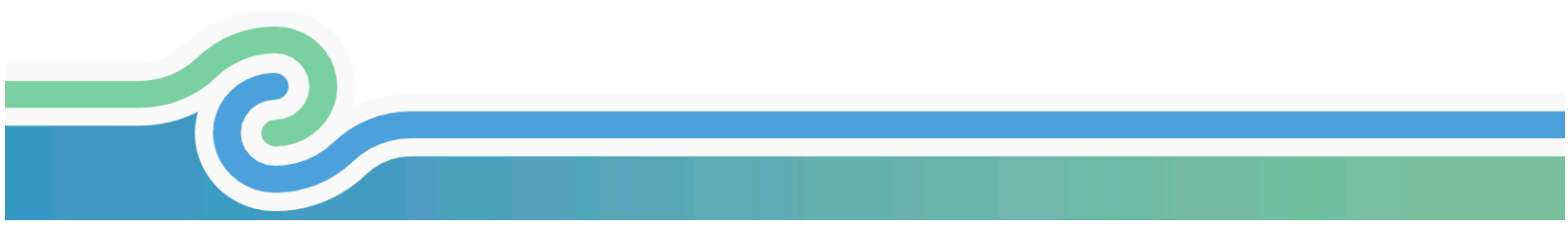
Some photos from the event are shown below.

ANCONA

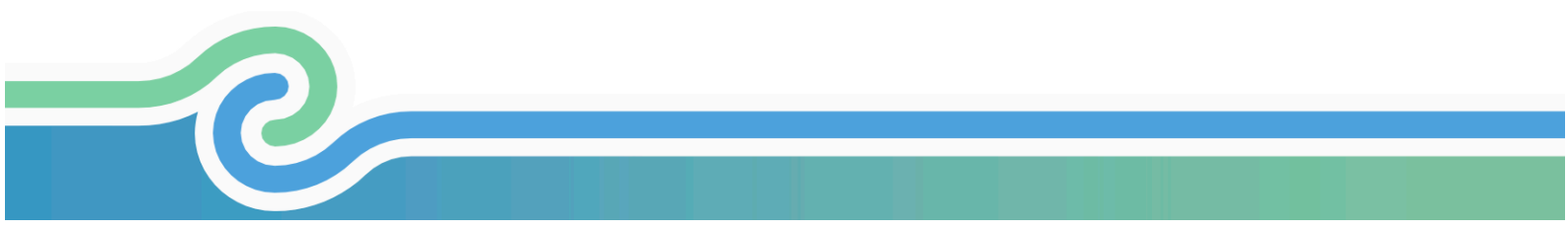


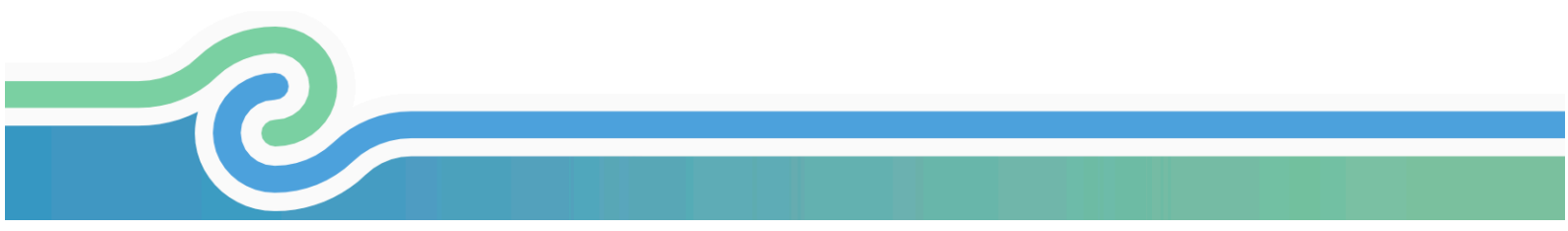


MONFALCONE



ZADAR





14. Attendance sheets

The attendance sheets of the Info Day participants are provided below.

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ZADRA NOVA
Agencija za razvoj
Zadarske županije

Info dan

Zadar, 22. svibnja 2025. godine u 09:30 sati
Popis sudionika/ca:

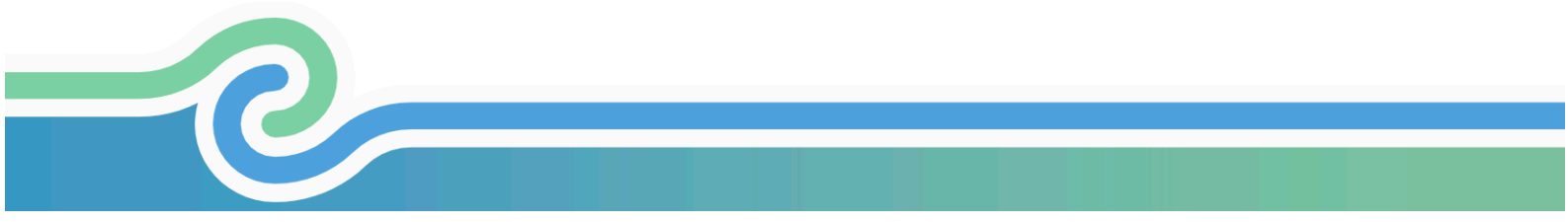
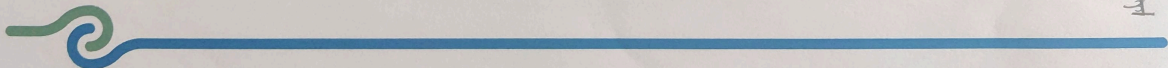
	Ime i prezime	Institucija	Kontakt	Potpis	Privola za korištenje i dijeljenje podataka*		
					1) Kontaktiranje (✓/✗)	2) Snimanje (✓/✗)	3) Izveštavanje (✓/✗)
1.	MARTINA BUŠIČETA	INOVACIJA	martina.busiceta@inovacija-bacelar.hr		✓	✓	✓
2.	Sanja Jerak	INOVACIJA	sanja.jerak@inovacija-zadar.hr		✓	✓	✓
3.	DINKO BARIOLI	HGR - IV ZIMAR	dbaroli@hgr.hr		✓	✓	✓
4.	ANDELA BLASLOV	ZADRA NOVA	andela.blaslov@zadra.hr	A. Blaslov	✓	✓	✓
5.	MARIO MAUBAŠA	ZADRA NOVA	mario.maubasa@zadra.hr	Maubasa	✓	✓	✓
6.	IVE SURIĆ	ZADRA NOVA	ive.suric@zadra.hr		✓	✓	✓
7.	Danijel Babin	Fool Adriatic Nat	danijel.babin@fooladriaticnat.hr		✓	✓	✓
8.	Petra Mišković Kaperić	ZADRA NOVA	petra.miskovic@zadra.hr		✓	✓	✓

* Sukladno Općoj uredbi o zaštiti podataka, stavljanjem kvadratića dajete svoju suglasnost za:
 [1] Primanje obavijesti o aktivnostima i narednim događajima projekta BLUESLINKS - Blue Economy New Skills putem e-pošte.
 [2] Snimanje fotografija i/ili videa za potrebe slanja izvještaja o događaju na webu.
 [3] Korištenje i dijeljenje vaših podataka za potrebe slanja izvještaja o provedbi projekta BLUES LINKS - Blue Economy New Skills. Potpisne liste, na temelju projektnog ugovora, služe kao dokaz odrađenih aktivnosti i pomažu nam da dokažemo da se aktivnost sufinancirana od strane Europske unije navedenog projekta održala.
 U svakome trenutku možete povući svoj pristanak za sve navedene svrhe upotrebe Vaših osobnih podataka, kao i njihovo brisanje ili izmjenu.
 Za dodatne informacije o Vašim pravima na privatnost, posjetite <http://www.zadra.hr/dokumenti>.
 Za povlačenje pristanka korištenja Vaših osobnih podataka, obratite se voditelju projekta na mail adresu ive.suric@zadra.hr

EVENT: SIMFO DAY NAUTICAL CLUSTER
 LOCATION: ANCONA
 DATE: 21/5/2025
 ACTIVITY: PARTICIPANTS

n.	Full name / NOME E COGNOME	Organisation / ENTE	Tel / Phone	E-mail	Privacy Authorization (1)	FIRMA Signature	Note
	DAVIDE FRANCHETTI	STUDENTE	361947413	davide.franchetti@gmail.com	<input checked="" type="checkbox"/>	<i>David Franchetti</i>	
	EULALIA TALAMO	STUDENTE		talamo.eulalia.88@gmail.com	<input checked="" type="checkbox"/>	<i>Eulalia Talamo</i>	
	MICHELA TARZULLO	STUDENTE	3408680040	marzullo.michela98@gmail.com	<input checked="" type="checkbox"/>	<i>Michela Tarzullo</i>	
	FRANCESCO IANONIS	STUDENTE		francesco.ianonis93@gmail.com	<input checked="" type="checkbox"/>	<i>Francesco Ianonis</i>	
	ROMINA GASTONI	FELNATICH	386211111	romina.gastoni@felnatich.it	<input checked="" type="checkbox"/>	<i>Romina Gastoni</i>	
	LUCA PISCITELLI	GARBAE ANCONA	3356337340	l.piscitelli@garbae.com	<input checked="" type="checkbox"/>	<i>Luca Piscitelli</i>	
	PAOLO BRUNONI	u		brunoni.paolo@unisa.it	<input checked="" type="checkbox"/>	<i>Paolo Brunoni</i>	

(1) By signing this document, the undersigned also declares, pursuant to EU Regulation no. 2016/679 concerning the protection of individuals with regard to the processing of personal data, as well as the free circulation of such data, to have read the information in view during the event and to be aware that the personal data collected will be processed, also with IT tools, exclusively for the purposes described therein, and to have been informed about the rights referred to in Articles from 15 to 22 of EU Regulation no. 2016/679





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EVENT: 1° Info Day - Settore Nautica

LOCATION: Sala Consiglio Comune di Monfalcone - Piazza della Repubblica 8

DATE: 22 maggio 2025

ACTIVITY: 2.4

Event: Info Day – Settore Nautico

Activity 2.4 1° Info Day - Settore Nautica | date 22 Maggio 2025 | Location Monfalcone

n.	Full name / NOME E COGNOME	Organisation / ENTE	Phone/ TEL	E-mail	Privacy Authorizati on (1)	Signature FIRMA	Notes NOTE
1	Odilio Simonit	Alto Adriatico Custom	-3475132491	ODILIO.SIMONIT@ALTOADRIATICO.IT	<input checked="" type="checkbox"/>		
2	Ariano Medeot	MTM snc	335444658	a.medeot@mtm-italy.com	<input type="checkbox"/>		
3	Fabio Bignolini	Northern Light			<input type="checkbox"/>		
4	Graziano Bertogli	Lussetti Wavetech Srl Start up	34983802	GBERTOLLI@HTMAIL.COM	<input checked="" type="checkbox"/>		
5	Silvano Deltin	Cantiere nautico Deltin Silvano			<input type="checkbox"/>		

(1) By signing this document, the undersigned also declares, pursuant to EU Regulation no. 2016/679 concerning the protection of individuals with regard to the processing of personal data, as well as the free circulation of such data, to have read the information in view during the event and to be aware that the personal data collected will be processed, also with IT tools, exclusively for the purposes described therein, and to have been informed about the rights referred to in Articles from 15 to 22 of EU Regulation no. 2016/679